



FICCI

Hydrocarbons

Delegation to Tehran

Islamic Republic of Iran

August 22-25, 2015



Mr P K Rao

Director - Exploration

ONGC Videsh Ltd



Mr. Arun Chudaman Deore

General Manager

M/s Afcons Infrastructure Ltd.

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Mr. Arun C. Deore is a Civil Engineer by education and holds over 28 years of expertise in Marine Civil Engineering, Industrial Structures, LNG Terminals & Infrastructure Projects (Metro, Monorail & LRT). Mr Deore has studied Engineering from Mumbai University, Sardar Patel College of Engineering.

Mr. Deore has an extensive experience in the feasibility, planning, design construction supervision and general management infrastructure and marine engineering projects - land development for commercial, and industrial development, ports, container terminals, liquid bulk handling terminals, harbors, jetties, offshore structures, breakwaters including capital dredging and reclamation works, capital drainage, utilities electrical and mechanical engineering installations. He has significant experience at all levels on construction management, in addition to Business Development, utilizing resources efficiently and effectively to produce results, achieving project completion on time and within budget without compromise to quality.

Areas of Business Interest

Construction Projects

AFCONS INFRASTRUCTURE LTD.

AFCONS a subsidiary of 150 years old Shapoorji Pallonji Group, is ranked world's top 10 marine construction company. The company management remained committed towards excellence and diversified into Oil and Gas business also. Today company owns and operate two Oil FPSO in Indian Ocean. The company is in the process of building own regasification plant of 5MTPA capacity at the port owned by the company. The company is driven by the commitment to customers satisfaction. Today the company is considered one of the creative organization in the segment of business where the company is operative.



Mr. H. P. S. Arora

Managing Director

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Mr. Paul Arora is the CEO of the Allport Group. Mr. Paul has nearly 44 years of experience in the oil & gas sector including over 20 years with UK Oil/Gas sector including British Gas where he played initial role towards its footprint in India. He has been involved in operations in the European, Asian & Middle East Markets including Iran. Paul is on Board of a number of international ventures and has been a key member of high profile trans-national business deals. He was also part of Oil/Gas sectoral delegation to Iran in 2012 led by Confederation of Indian Industries.

Areas of Business Interest

Allport has engineering capability and capacity to handle the project requirements with its own team for site services. Allport provides a single window platform to Companies seeking to source Indian goods/ services or set up EPC/PMC services and/or set up manufacturing under current Government's "Make In India" approach. Collaboration for Joint Ventures & Strategic Alliances, Technology Transfer and global procurement solutions.

ALLPORT INTERNATIONAL PVT. LTD.

Allport though with British Origin was incorporated in India in 1991 and is today a brand name in Indian market with Pan India presence and assisted by associated company in UK. Allport Group of Companies are associated with supply and providing services in the hydrocarbon and related industrial sectors. Allport services include global procurement, engineering, installation and site services with leading oil & gas companies, EPC Contractors in India working on Indian and overseas projects. Allport is well connected with the Suppliers of goods & service for entire value chain from Upstream. Midstream and the entire CNG segment.



Mr. Ashesh Ramesh Desai

Senior Advisor, Exploration

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Mr.Ashesh Desai is a geologist with over 27 years of experience in the oil and gas industry, he is currently Sr. Advisor, Exploration in Cairn India. He has led the Cairn India new ventures team and has experience in evaluating opportunities in Africa, the Middle East, South East Asia and the Indian subcontinent. Prior to joining Cairn India, he worked for 19 years with ONGC.

Areas of Business Interest

E&P opportunities in Iran and other areas of mutual cooperation

CAIRN INDIA LTD

Cairn India is India's largest private sector oil producer accounting for ~28% of the country's domestic oil production. Cairn India operates multiple production and exploration assets both offshore and onland in India, Sri Lanka and South Africa. Cairn India was awarded the fastest growing energy company in the world at Platts Top 250 Energy Company Awards 2013.



Mr. Prabhakar Srinivas Tirumala

Senior Manager (Marketing)

Cubex Tubings Ltd.

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Mr. Prabhakar Srinivas Tirumala has been working as senior Manager-Marketing associated with the organisation for 20 years. Has wide range of experience in marketing both domestic as well as international. Earlier travelled to Thailand, KSA to Iran in 2013 for business.

Areas of Business Interest

Existing oil producing companies' upcoming projects & thermal electricity producing plants.

CUBEX TUBINGS LIMITED

Cubex Tubings Ltd is a 30 years old, Hyderabad based company, specialising in manufacturing of non-ferrous condenser / heat exchanger tubes. Cubex has all necessary approvals from agencies like ISO, EIL, IOCL, DAE, Takheer, Ad-Gas, Kuwait Petroleum etc. The company can make any size of seamless tubes of copper, cupro Nickel, Brass, Monel, Bronze, conforming to any international specification. We accept pre-despatching inspection by any National and International agency like TUV, Lloyds, IRS, SGS of our products. Our products are exported to USA, Dubai, UAE, Singapore, Italy.



Mr. Manav Kumar Agarwal

President & Director

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Mr. Manav Kumar, President & Director, Dynamic Drilling Holdco, Singapore is spearheading international expansion of Dynamic Group in Offshore Oil & Gas industry. He has over 15 years of experience in various facets of Oil & Gas services business including International Collaboration, Business Development and Corporate Finance & Strategy.

An avid traveller & speaker at International Oil & Gas Conferences, Mr. Kumar is also the Chairman of International Association of Drilling Contractors (IADC) for South East Asia Chapter and member Young Presidents' Organization (YPO) & Entrepreneurs' Organization (EO). He holds M.Sc Management Degree from Lancaster University, UK.

Areas of Business Interest

Offshore Drilling for Oil & Gas

DYNAMIC DRILLING HOLDCO

Dynamic Drilling Holdco is an international offshore Oil & Gas drilling Company headquartered in Singapore. The company owns and operates offshore rigs with a market focus on South East Asia, Middle East, Indian Ocean, Africa & Mexico.

Dynamic Group is presently operating 6 offshore rigs (5 jack ups & 1 Drillship) in India under long term charters making it the largest offshore drilling contractor to ONGC. Dynamic Group owns "Keppel Fels B Class" Rig 'Dynamic Vision' delivered in 2013 and is also constructing MLT Super 116E Jackup in Cosco Shipyard in Dalian, China, scheduled to be delivered in Q4, 2015.

Dynamic Group has presence in Singapore, India, China, UAE, Cyprus, Africa & Malaysia.



Mr. Abhishek Roy

Manager - Business Development

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Mr Abhishek Roy is a Management Graduate and has a Bachelor degree in Science. He has served the Oil and Gas sector for the past 12 years and has strong acumen in Contracts, tendering, International collaborations and Business Development. He is working with the company as Manager (Contracts & Business Developments). He has attended various conferences & seminars related to Oil & Gas sector.

Areas of Business Interest

Offshore Oil & Gas Drilling

DYNAMIC DRILLING & SERVICES PVT. LTD

Dynamic Drilling, India is an ISO 9001, 14001 & 18001 Certified Offshore Oil & Gas Drilling Company. Dynamic is presently operating 6 offshore rigs (5 jack ups & 1 Drillship) under long term charters making it the largest offshore drilling contractor to ONGC. The Group is also constructing MLT Super 116E Jackup in Cosco Shipyard in Dalian, China, scheduled to be delivered in Q4, 2015.

The Company is headquartered at New Delhi with presence in both East Coast (Kakinada) & West Coast (Mumbai) in India and the Group has presence in Singapore, China, UAE, Cyprus, Africa & Malaysia.



Mr Ravi Chawla

Managing Director

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Mr. Ravi Chawla is currently the Managing Director of Gulf Oil Lubricants India Ltd (part of the renowned Hinduja Group), GOLIL is a listed entity in India with a market capitalisation of over USD\$ 350 million. He has successfully led the organisation in delivering company level business plans and profit and loss management for the last seven years to make the company one of the fastest growing lubricant brand amongst top players in India. He has extensive experience of over 15 years in the area of lubricants leading marketing, sales directly for a few years (as part of Pennzoil-Royal Dutch Shell between 1998-2006) & in the current role since 2007, has all functions-sales, marketing, manufacturing, finance, sourcing, supply chain, technical & HR reporting in to him for the India Operations. Has been managing country level P&L responsibility for the last 8 years. He also holds Directorship in other group companies in India & Overseas

Mr. Ravi Chawla holds a Bachelor's Degree in Commerce from Sydenham College, Mumbai University and a Master in Management Studies degree (specializing in Marketing) from Mumbai University. He has over 25 years of professional experience in sales, marketing, management and business development across diverse sectors in Indian companies and multinational corporations such as Wipro Consumer Products Ltd., CEAT Limited, Polaroid, Pennzoil Quaker State India Ltd. (part of the Royal Dutch Shell group) and Mahindra & Mahindra (Farm Equipment Division).

Areas of Business Interest

Base Oil & Lubricant manufacturers, related agencies

GULF OIL LUBRICANTS INDIA LTD.

Gulf Oil Lubricants India Ltd. (GOLIL) is a subsidiary of Gulf Oil International operating in more than 50 countries. GOLIL is in the business of manufacturing and marketing of Lubricants and Specialty products with major international OEM approvals viz. MAN, Daimler, Volvo, BMW etc. In December 2012 Gulf Oil has acquired stake in Houghton International Inc. for 1.045 bn\$, which makes Gulf world's 9th largest lubricant company.

The division under its present professional management has been functioning since Aug 2002. GOLIL manufactures and markets the complete range of international quality 'Gulf' branded Lubricants and speciality products for the Automotive and Industrial market segments in India with technology license from Gulf International Lubricants Ltd., Bermuda.

Gulf Oil Lubricants India Ltd is also engaged in marketing automotive filters, car care products and lubrication equipments. These products are sourced from competent manufacturers. GOLIL also provides value added service to customers under the umbrella of GAMS where in routine maintenance and breakdown services are offered to vehicle owners for an annual fees through a network of authorized service centers. The Headquarters of GOLIL's Lubricants Division is located at Mumbai and the four Regional Offices are located at New Delhi, Kolkata, Mumbai and Bangalore. We have Sales Offices and Depots at 35 locations spread across India. In addition, we have about 400 distributors and 20,000 retailers spanning the country. A dedicated sales team guarantees the continuous availability of the product and ensures prompt after-sales support. GOLIL's extensive network ensures the availability of its products and services across the country.



Mr. Raman Gopal

President - Business Development

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Mr. Raman Gopal is the President - Business Development at the Hinduja Group. He has handled various leadership roles as CEO, Operations Director for Asia etc in diverse industries as Chemicals/ Speciality Chemicals, Trading, Confectionary, Batteries, Mining and Pharmaceuticals working for companies as Gulf Oil, Rohm & Haas (now Dow), Duracell / Gillette, Cadburys and ICI.

Areas of Business Interest

Oil and Gas

HINDUJAGROUP

Hinduja Group is a diversified Global Business Conglomerate with interests in areas as International Trading, Banking & Finance, Automotive, Oil & Gas, Power, Media, Real Estate, Healthcare, IT, ITES and Project Development.



Mr. R. Srivatsan

Vice President

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Mr. R. Srivatsan heads the upstream offshore business of L&T for the Middle East, North & East Africa and the CIS regions. He is a Mechanical Engineer with a Master's degree in Business Management.

During his career spanning over 30 years in Larsen & Toubro Limited, Mr. Srivatsan has worked in various capacities building projects for the Cement, Material Handling, Petrochemical, Refinery and Power Plant Industries. He was the Head of Corporate Centre for the Engineering & Construction Division before taking over the responsibility to expand the geographic penetration of Oil & Gas offshore business.

Passionate to establish India and L&T in the world map and setting standards for the professional engagement with India's leading multinational Srivatsan has established the business by winning a field development project worth half a billion US\$ for Umm Lulu and Nasr Phase?1 for L&T against stiff international competition.

Areas of Business Interest

EPCI business and services encompassing entire value chain from oil & gas production to processing. The range includes well-head platforms, process platforms and modules, subsea pipelines, brownfield developments, floating systems and offshore drilling rigs, upgrade and new-build of jack?up rigs and conversion to EPS and MOPU.

L&T HYDROCARBON ENGINEERING

L&T Hydrocarbon Engineering (LTHE) delivers 'design to build' engineering and construction solutions across the hydrocarbon spectrum - upstream, mid & downstream and pipelines. With a network of international teams, offices and facilities, the Company is geared to respond to the needs of its client base in multiple geographies - the Middle East, Africa, CIS, India, South East Asia, Australia & North Sea.



Mr. Brijesh Sharma

Deputy General Manager

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Mr. Brijesh Sharma is a Civil Engineer, having an experience of over 34 years in construction of projects varying from textile industry, cement industry, steel industry, roads, concrete technology manufacturing and marketing of EPC projects of Airports / commercial towers. Project Management of large nature projects having multiple agencies working together has been of special interest.

Areas of Business Interest

Construction of facilities / enabling structures

LARSEN & TOUBRO LTD

Larsen & Toubro is an Indian multinational engaged in technology, engineering, construction, manufacturing and financial services with over USD 15 billion in revenue.

It operates in over 30 countries worldwide. A strong, customer-focused approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business for over seven decades.



Mr. D G Dumbre

General Manager - Production
ONGC Videsh Ltd.



Dr. Nand Mohan Ahuja

Country Manager
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Dr. Nand Mohan Ahuja manages the Branch office of ONGC Videsh Ltd in Tehran and is pursuing opportunities in upstream oil and gas sector of Iran.

Areas of Business Interest

Upstream oil and gas sector.

ONGC Videsh Limited

ONGC Videsh limited is Oversees subsidiary of India's NOC; Oil and Natural Gas Corporation. The company acquires, participates in and operates oil and gas projects in several countries.



Mr. Rajeev Agarwal

President (Projects)

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Mr. Rajeev Agrawal, Sr. Vice President (Projects), Petronet LNG Limited is a Petroleum Engineer by profession and experience. He has done Engineering in Mechanical from the University of Jodhpur, Rajasthan and full time Masters in Business Administration from University of Strathclyde, United Kingdom. He has also done International Executive Diploma in Project Management in collaboration with George Washington University, United States of America.

Mr. Rajeev Agrawal has got more than thirty years of experience in the field of Oil and Gas industry, which includes Upstream and Downstream, LNG and Business Development. He has worked in many projects in India and abroad. Before Joining PLL in year 2012 he has worked widely in ONGC for 27 years.

Areas of Business Interest

Natural Gas and LNG



Mr. Pankaj Wadhwa

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Mr. Pankaj Wadhwa, Vice President (Finance), Petronet LNG Limited (PLL holds a Masters degree in Finance & Control (MFC) from the University of Delhi, India. He is also a Fellow Member of the Institute of Cost Accountants of India.

Starting his career with the fertiliser sector in India, Mr Wadhwa has had stints with the industry as well as consulting. He has worked with Chambal Fertilisers, GAIL (India) Ltd and CRISIL Advisory in the past. His association with PLL goes back to the days when the company was formed in the year 1998.

Mr. Wadhwa has handled assignments relating to LNG agreements - both on the buy as well as the sell side. He has covered shipping agreements and has had an interest on the regulatory side of the business. He has also been responsible for raising large sums of money from various domestic and international financial institutions.

His current role at PLL includes looking after the commercial, treasury, legal and IT functions. A team of highly dedicated professionals assist him in his assignments.

Areas of Business Interest

Natural Gas and LNG

PETRONET LNG LIMITED

Petronet LNG Limited, Formed as a Joint Venture by the Government of India to import LNG and set up LNG terminals in the country, it involves India's leading oil and natural gas industry players. Our promoters are GAIL (India) Limited (GAIL), Oil & Natural Gas Corporation Limited (ONGC), Indian Oil Corporation Limited (IOCL) and Bharat Petroleum Corporation Limited (BPCL). The authorized capital is Rs. 1,200 crore (\$240 million).

PLL as one of the fastest growing world-class companies in the Indian energy sector, has set up the country's first LNG receiving and regasification terminal at Dahej, Gujarat, and another terminal at Kochi,

Kerala. While the Dahej terminal has a nominal capacity of 10 MMTPA [equivalent to 40 MMSCMD of natural gas], the Kochi terminal has a capacity of 5 MMTPA [equivalent to 20 MMSCMD of natural gas]. The company is in the process to build a third terminal at Gangavaram, Andhra Pradesh.

Petronet LNG is at the forefront of India's all-out national drive to ensure the country's energy security in the years to come. The vision of PLL to be a key energy provider to the nation by leveraging company's unique position in the LNG value chain along with an international presence.



Mr. Srinivas Moka

Vice President - Strategic Initiatives

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Mr. Srinivas Moka is Vice President - Strategic Initiatives at Punj Lloyd Group, a diversified conglomerate providing engineering and construction services in Energy and Infrastructure, with interests in Upstream and Defence sectors.

With over 18 years of experience in the Oil & Gas industry, Mr. Moka has proven his prowess in establishing new markets in the regions of Asia, Middle East and Sub-Saharan Africa. Starting his career with Punj Lloyd in 1996, he played a significant role in growing its business in Qatar, Saudi Arabia and other African countries.

Mr. Moka's proficiency in New Market Identification and Strategic Entry resulted in successful establishment of a prestigious brand like Petrofac in Saudi Arabia. His acute business development and client acquisition skills were put to best use in setting up an EPC company - Intershore-Africa in South Africa to cater to the growing oil & gas market in Sub-Saharan Africa. He specializes in Key Account Management, Strategies, Revenue Budgeting & Forecasting and development of New Markets.

Born in 1972, Srinivas Moka holds a Post Graduate Diploma in International Business from the prestigious Indian Institute of Foreign Trade, Delhi. He has done his Bachelors in Mechanical Engineering from Motilal Nehru National Institute of Technology, Allahabad. In his experience of 18 years he has worked in countries like UAE, Qatar, Saudi Arabia, Indonesia, South Africa, Bangladesh and India. He has interests in travelling, reading and trying new cuisines.

Areas of Business Interest

Looking at interests in Oil & Gas, Power, Civil Infrastructure Projects including Roads and Highways

PUNJ LLOYD GROUP

The Punj Lloyd Group is a diversified international conglomerate offering EPC services in Energy and Infrastructure along with engineering and manufacturing capabilities in the Defence sector.

With a turnover of \$1.8 billion, the Group's three brands - Punj Lloyd and PL Engineering headquartered in India and Sembawang Engineers and Constructors Pte Ltd in Singapore, each with its own subsidiaries and

joint ventures, converge to offer complementary services, rich experiences and the best practices from across the globe. Twenty three international offices and entities across the Middle East, the Caspian, Asia Pacific, Africa, South Asia, China and Europe, have established Punj Lloyd as a proven and reputable Group.

Having built projects across the world, the Group continues to provide integrated design, engineering procurement, construction and project management services for the energy, infrastructure and petrochemical sectors. From pipelines, tanks and terminals to refineries, power plants to renewable, airports, rail transit systems to expressways, the Group can offer EPC solutions across a wide spectrum of businesses.

A dynamic enterprise, the Group explores and pursues the enormous opportunity in markets globally. Partnering with the best in their own arena, Punj Lloyd brings technology and quality to clients worldwide and reiterates its belief of delivering the best, in services and manufacturing. An excellent track record for successful completion of projects within tight schedules, lends credibility to the Group, encouraging clients to trust it with repeat orders.

The 14,000 strong skilled multicultural workforce has the experience of working in different geographies and diverse terrain, empowering the Group to aggressively pursue its vigorous plans.

The Group's key strength are its varied experience, rich knowledge of local conditions, high standards of health, safety, quality and environment, accolades and recognitions from industry bodies and clients, its ability to manage operations in diverse industries and economies, long-term relationships with world class clients and ability to mobilize financial resources. The huge fleet of equipment Punj Lloyd owns gives the company an edge over its competitors.

In its pursue of business, the Group endeavors to uplift the community where it operates. Social and environmental concerns are closely interwoven in Punj Lloyd Group's core practices decision making. From providing education to many underprivileged children through its own school to enriching the lives of thousands of workers at its sites, Punj Lloyd is committed to the cause of community enrichment



Mr. Atul Laul

**President - Strategy & Business Development
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Mr. Atul Laul is presently the President for Strategy & Business Development for the Energy Chain with focus on Upstream and Downstream areas. Has been with Reliance for over 20 years. Prior to taking over this responsibility, Mr. Laul was Heading International Supply & Trading Group with responsibility of Crude Imports, Product exports, Shipping and Risk Management.

Mr. Atul Laul is an Electrical Engineer with a diploma in Management. Prior to joining RIL, Mr. Atul Laul was with Indian Oil Corporation for 11 years and handled various responsibilities including Petroleum Operations, International Trade and Human Resources.

Areas of Business Interest

- Interest in buying Iranian Crude Oil, Supplying products to Iran
- Opportunities in the Upstream areas of Iran as they open up the sector for foreign participation
- Meeting and developing relationships with executives and companies of repute in Iran.



Mr Jayaraman Rajaraman

Sr Vice President

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Mr. Rajaraman J is a Mechanical Engineer by education. He holds a Post Graduate Diploma in Computer Applications and has attended Executive Management Program at Stanford in 2006.

Mr. Rajaraman's career spans over 30 years in the Oil & Gas industry with the initial 11 years with Indian Oil Corporation Ltd in the Marketing Division in Supply and Distribution, Terminal/depot operations and Systems development roles.

Mr. Rajaraman has been with Reliance for over 21 years. He is a part of the Global Trading Team of Refining & Marketing Business. At RIL, Mr. Rajaraman is currently responsible for trading (procurement) and operations for crude oil/FCC feedstocks and Fuel Oil exports for Reliance Industries refineries in India.

Areas of Business Interest

- Interest in buying Iranian Crude Oil, Supplying products to Iran
- Opportunities in the Upstream areas of Iran as they open up the sector for foreign participation
- Meeting and developing relationships with executives and companies of repute in Iran.

RELIANCE INDUSTRIES LTD

Reliance Industries Limited (RIL) is India's largest private sector company, with a consolidated turnover of Rs 3,88,494 crore (US\$ 62.2 billion) and net profit of Rs 23,566 crore (US\$ 3.8 billion) for the year ended March 31, 2015.

RIL is the first private sector company from India to feature in Fortune's Global 500 list of 'World's Largest Corporations' and continues to be featured for the 11th consecutive year, currently ranking 114th in terms of revenues and 155th in terms of profits. RIL ranks 194th in the Financial Times, FT Global 500 2014 list of world's largest companies. As per Newsweek's Green Rankings 2014, RIL is India's greenest and most environment-friendly company, ranking 185th among the world's largest 500 companies.



Dr. Atindra Sen

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Areas of Business Interest

Construction Projects

Dr. Atindra Sen was educated at St Stephen's College, Delhi and the Delhi School of Economics from where he obtained his Bachelors and Masters Degree in Economics. After brief stints in two major Indian banks, he joined the Indian Administrative Service in 1978. Dr. Sen has held several important positions in the Government of Madhya Pradesh as well as state and Central PSUs. Later he completed Ph.D. in Economics from Boston University. Dr Sen has had a second concurrent career as a professor and researcher. He has taught extensively in the US and South Korea. He is also associated with various NGOs in the development sector. Dr. Sen has been active in the area of business promotion and headed the Bombay Chamber of Commerce and Industry. Dr. Sen is a frequent speaker in workshops and seminars and has travelled extensively in India and abroad. Currently, he advises one of India's most respected groups in the infrastructure sector, the 150 year old Shapoorji Pallonji Group.

SHAPOORJI PALLONJI GROUP

Shapoorji Pallonji is a dynamic enterprise which draws vital support from its various individual entities to be able to execute turnkey projects, swiftly and efficiently.

The flagship company, Shapoorji Pallonji & Company Limited specializes in construction, including Design and Build and EPC. Some of the other important group companies are SP Engineering & Construction, SP Real Estate, SP Infrastructure, SP EPC and Afcons Infrastructure. Today, with over 35,000 employees working in more than 20 sectors, Shapoorji Pallonji has evolved and grown exponentially into multiple business segments with a progressive outlook and a thoroughly professional approach.

The Group has a strong presence in India as well as overseas including the Middle East, South East Asia and Africa. Our business interests cover construction (including residential, commercial, industrial and infrastructure), real estate, infrastructure (comprising coal mining, power, ports and roads), bio-fuels and agriculture, consumer products,

electro-mechanical and MEP services, facades and interiors, engineering, textiles, business automation and shipping and logistics. The Group is specifically interested in the area of Hydrocarbons, Oil and Gas and infrastructure, LNG terminals, crude petroleum terminals, gas pipelines, oil and gas processing assets, both onshore and offshore, crude and gas storage facilities and also in infrastructure related to transportation, including roads, metros, tunnels, bridges, railways, commodity terminals and container ports



Mr. Naseer A Musafer Al- Yasiri



Mr. Subodh Kumar Jain

Director

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Mr. S K Jain possesses more than 33 years in International Trade / Marketing / Consultancy / Manufacturing / Project Development. Mr. Jain was associated with Sultanate of Oman in developing Hydrocarbon Project 1992-94 between Oman and India and was member of FICCI Delegation accompanying Hon. President of India to Oman in 1994 and 2009 too. He visited South Korea - 1993 & 1995 as Member of FICCI Delegation accompanying Hon. Prime Minister of India and also Hon. Commerce Minister of India. Mr. Jain visited UAE in November 2010, as part of Business Delegation accompanying Hon. President of India, Smt. Pratibha Devi Patil.

Areas of Business Interest

Transnational Gas Pipeline from Iran to India / Oil & Gas / Hydrocarbon / Investment

SOUTH ASIA GAS ENTERPRISE PVT. LTD. (SAGE)

The 50 years + Siddho Mal Group has also diversified business interests in the field of Industrial Gases, Project Development of Transnational Gas Pipeline / Real Estate/ Private Equity / Investment Management through two Group owned NBFCs / Philanthropy activities.

SAGE plans to bring Natural Gas from Qatar/Iran/ Iraq /Turkmenistan (Swap) through this Undersea Route. It takes forward the earlier deep sea project proposal and envisages a common carrier allowing multiple buyers and multiple sellers to conclude long term gas sale purchase agreements, resulting in immense fiscal benefits to Indian consumers & economy.



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In a career spanning over 20 years, Mr. Vivek Pandit is currently in-charge of the Energy (Power, Oil & Gas, Coal and Nuclear) and Defence & Aerospace divisions at the Federation of Indian Chambers of Commerce & Industry (FICCI). During his tenure he has also headed divisions like Intellectual Property Rights, Science & Technology and Textiles. He has extensive experience in policy work relating to his domain areas and has created powerful platforms for FICCI for addressing sectoral issues. His mandate is working closely with industry, government, think tanks, multilateral institutions and other stakeholders to usher in policy changes in these sectors to make Indian Industry globally competitive.

Mr. Pandit has represented FICCI on behalf of Indian Industry in bilateral forums like India-US Energy Dialogue, India-Australia Energy and Minerals Forum, India-Germany Energy Forum, India-US High Technology Cooperation Group and India-US Defence Procurement and Production Group. Mr. Pandit is a post graduate in Economics from the Delhi School of Economics, University of Delhi.



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FEDERATION OF INDIAN CHAMBERS OF COMMERCE & INDUSTRY (FICCI)

Established in 1927, FICCI is the largest and oldest apex business organisation in India. Its history is closely interwoven with India's struggle for independence, its industrialization, and its emergence as one of the most rapidly growing global economies.

A non-government, not-for-profit organisation, FICCI is the voice of India's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, FICCI articulates the views and concerns of industry. It serves its members from the Indian private and public corporate sectors and multinational companies, drawing its strength from diverse regional chambers of commerce and industry across states, reaching out to over 2,50,000 companies.

FICCI provides a platform for networking and consensus building within and across sectors and is the first port of call for Indian industry, policy makers and the international business community.



About FICCI

Established in 1927, FICCI is one of the largest and oldest apex business organizations in India. FICCI's history is closely interwoven with India's struggle for independence, industrialization and emergence as one of the most rapidly growing global economies. FICCI has contributed to this historical process by encouraging debate, articulating the private sector's views and influencing policy.

A not-for-profit organization, FICCI is the voice of India's business and industry.

FICCI draws its membership from the corporate sector, both private and public, including MNCs; FICCI enjoys direct and indirect membership of over 2,50,000 companies from various regional chambers of commerce and through its 70 industry association.

FICCI provides a platform for sector specific consensus building and networking and is the first port of call for Indian industry and the international business community.

Our Vision

To be the thought leader for industry, its voice for policy change and its guardian for effective implementation.

Our Mission

To carry forward our initiatives in support of rapid, inclusive and sustainable growth that encompasses health, education, livelihood, governance and skill development.

To enhance the efficiency and global competitiveness of the Indian industry and to expand business opportunities both in domestic and foreign markets through a range of specialized services and global linkages.

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