

No	Company	Participant	Position	Web sites	E-mail	Company Profile	Required partnership
1	Autolink Baltics AS	Mr. Kristjan-Jaak Reigo	CEO, member of the board	<a href="http://www.autolink.ee">www.autolink.ee</a>	<a href="mailto:kristjan.reigo@autolink.ee">kristjan.reigo@autolink.ee</a>	<p>Autolink Baltics AS is a company, whose main field of activity is the organization of logistics of cars and other vehicles. Our customers are car manufacturers, importers and dealers in the Baltic States, the Western Europe, Russia and the other CIS states. Autolink Baltics AS is equally owned by Baltic Maritime Logistics Group AS (<a href="http://www.bmlg.ee">www.bmlg.ee</a>) and Norwegian Autolink Group (<a href="http://www.autolink.no">www.autolink.no</a>)</p> <p>In addition to Autolink Baltics AS belong to the Autolink Group following companies: Autolink Norway in Drammen, Autolink Sweden in Malmö and Autolink Finland in Hanko, Autolink Lithuania in Vilnius and Autolink Central Asia in Almaty.</p>	Information about importers of new and used cars, transport companies, terminals, railway unloading possibilities on the border with Turkmenistan Sarakhs. Meetings with importers of new passenger cars, car carrier owners, logistics providers.
2	CF&S Group	Mr. Tarmo Nurmetal	Partner	<a href="http://www.cfs.net">www.cfs.net</a>	<a href="mailto:tarmo.nurmetal@cfs.ee">tarmo.nurmetal@cfs.ee</a>	<p>CF&amp;S is a logistics group established in 1997. The head office of CF&amp;S is located in Tallinn, Estonia with branch offices in Russia, Latvia, Lithuania and Kazakhstan. The objective of CF&amp;S is provision of high quality and professional road, railway, sea and air transport solutions, warehousing and distribution services, forwarding of containers, chartering and ship agency services.</p>	Information about importers of industrial and consumer goods origin from CIS countries, China and European Union, transport companies, terminals, railway unloading possibilities on the border with Turkmenistan, Azerbaijan and Caspian ports. Meetings with Freight forwarders, logistics service providers and importers trading/having or establishing business with CIS, China and EU countries.

From: MFA ESTONIA

To: 000358968692410

17/03/2016 13:00

#116 P.010/015

3	ESC Global Security	Mr. Jaanus Rahumägi	CEO & President	www.esco.s.com	jaanus.rahumagi@escgs.com	<p>Established in 2008, ESC Global Security is one of the leading private security companies providing high standard and privately contracted security services. We offer security solutions for vessels sailing in high-risk areas around the Indian Ocean and West Africa, predictive and preventive cyber security services, underwater services and close protection and physical security services for VIPs and property on land.</p> <p>Services:</p> <ul style="list-style-type: none"> <li>* Maritime Security</li> <li>* Cyber Security</li> <li>* Land Security</li> <li>* Underwater Services</li> </ul>	<p>Meetings with Local vessel owners and managers who manage vessels which trade or potentially will trade in high-risk areas in the nearest future. Critical infrastructure companies or governmental institutions who would need cyber security solutions.</p>
4	ESTIKO	Mr. Neinar Sel	President	www.estiko.ee	neinar@estiko.ee	<p>ESTIKO is an enterprise group 100% based on the Estonian capital operating in Tartu. The two main fields of activity of ESTIKO are the manufacture of packages and packaging materials, and real estate development and property management. AS ESTIKO-PLASTAR: production of films, plastic bags, packing materials, standard products, plastic products. (Number of employees (2014) 138; Turnover (EUR, 2013) 26 093 843 EUR; Export turnover (%) 57%; Export destinations by countries: Latvia, Lithuania, Russia).</p>	<p>Meetings with producers of films, plastic bags, packing materials, standard products, plastic products.</p>

From: MFA ESTONIA

To: 000358968692410

17/03/2016 13:01

#116 P.011/015

<p>#5</p>	<p>GoSwift</p>	<p>Mr. Hannes Plinte</p>	<p>CEO</p>	<p><a href="http://www.goswift.eu">www.goswift.eu</a></p>	<p><a href="mailto:hannes.plinte@goswift.eu">hannes.plinte@goswift.eu</a></p>	<p>The GoSwift Queue Management Service is committed to deploy innovative traffic management solutions based on web and mobile solutions since 2011 to facilitate the virtual queuing of vehicles at border crossings and ports.</p> <p>GoSwift operates in 4 countries - Finland, Russia, Lithuania and Estonia, at 9 border crossing points, using a Public Private Partnership (PPP) model. Several other countries have showed their interest to the border queue service, incl. the Balkan countries and Bahrain.</p> <p>GoSwift service allows vehicles to pre-book time slots for crossing the borders via the web, a call centre or self-service terminals at designated waiting areas.</p> <p>In 2013, GoSwift was nominated as one of the best e-services in the world, by World Summit Award, contest to select and promote of best practices in digital innovation with local relevance, content depth and user value from all UN member states.</p> <p>In 2015, GoSwift won the OECD's International Transport Forum "Transport Achievement Award" for its outstanding results in solving border crossing transport issues resulting in growth of tourism and</p>	<p>High level Governmental meetings to introduce our virtual border queue service to get new contacts for future cooperation activities:</p> <ul style="list-style-type: none"> <li>- Customs Administration (IRICA);</li> <li>- Ministry of Interior</li> <li>- Ministry of Transport;</li> <li>- Islamic Republic of Iran Border Guard Command</li> </ul>
-----------	----------------	--------------------------	------------	---	---	--	---

From: MFA ESTONIA

To: 000358968692410

17/03/2016 13:01

#116 P.012/015

trade.							<p>Meetings with Tehran Chamber of Commerce, Technology Transfer office under presidential administration. Tehran Science park</p>	<p>IRNBC is newly established company working with Iranian and foreign markets mainly in areas of IT, Oil&amp;Gas and consultation. Main services are technology transfer and trade with I.R. Iran in high profile sectors. Our advantages is that we have worked directly with Iran for last 2 years and we have strong present inside the country.</p>	<p><a href="mailto:hamed@irabc.eu">hamed@irabc.eu</a></p>	<p><a href="http://www.irabc.eu">www.irabc.eu</a></p>	<p>CEO</p>	<p>Mr. Hamed Alavi</p>	<p>Iran-Nordic Business Center OÜ</p>	<p>Meetings with: 1) Chamber of commerce – talk about how easy or difficult it is to open and run business in several domains 2) Ministry of Trade/Commerce – to get overview of current business</p>	<p>Nortal is a multi-national ICT and Business Consultancy dedicated to providing high-end solutions for both public and private sectors. Using the proven blueprints of Estonia's critically acclaimed eGovernment services, the highly efficient optimization solutions from Finnish manufacturing and</p>	<p><a href="mailto:info@nortal.ee">info@nortal.ee</a></p>	<p><a href="http://www.nortal.com">www.nortal.com</a></p>	<p>Healthcare Business Area Director Public Sector Business Area</p>	<p>Mr. Taavi Einaste Mr. Peeter Smitt</p>	<p>Nortal AS</p>
--------	--	--	--	--	--	--	--	--	---	---	------------	------------------------	---------------------------------------	---	--	---	---	--	---	------------------

From: MFA ESTONIA

To: 000358968692410

17/03/2016 13:02

#116 P.013/015

	energy processing sectors and global data security best practices, we help bring about meaningful e-Transformations in societies, government agencies and private companies.	register and activity licencing 3) Ministry of Finance – to get overview about current tax organization and about the ways how taxes are collected 4) Local business advisory companies – in order to discuss potential cooperation 5) Local ICT companies – in order to discuss software development, hardware sales and maintenance
Director, Managing Director in Oman	Novira Capital is active in real estate development and mezzanine financing of real estate projects in the Baltics. We have a good understanding of Iranian financial and real estate market. Novira can provide reasonably priced loan capital for Iranian financial markets that are currently lacking liquidity.	We would like to be introduced to larger real estate developers in Tehran and the banks that are financing real estate developments in Tehran.
Mr. Arle Mölder	Arle.molder@novira.ee	Meetings with distributors of HORECA sector, food processing companies who are using milk powders and fat filled powders in production
Mr. Saman Mostashari	Saman.mostashari@novira.ee	Revala OÜ is an Estonian exporter of milk powders, milk-based powder blends, fat filled powders and ice cream powder. We are specialized in dried blends of milk and fat components as alternative products for Full Cream Milk Powder and skimmed milk powder. Competitive advantages - products are certified with HALAL certificate - long experience in the Africa and Asia markets. Exhibited in Dubai, UAE "GULFOOD" exhibition since 2013
Novira Capital OÜ	www.novira.ee	
Mrs. Ebekai Härm	www.revala.com	Export Manager
Revala OÜ	ebekai@revala.ee	



