# **CROATIAN BUSINESS DELEGATION TO IRAN**

# List of Companies (as of May 6, 2016)

1.

Company	AD Plastik d.d.
Address	Matoševa 8, 21210 Solin, Croatia
Representative/s	Mr. Hrvoje Jurišić
	phone: +385 91 22 11 565
	e-mail: <u>hrvoje.jurisic@adplastik.hr</u>
	web: <u>www.adplastik.hr</u>
	Ms. Zoja Crnečki
	phone: phone:+385 91 2211 608
	e-mail: zoja.crnecki@adplastik.hr
	web: www.adplastik.hr
Field of activity	Automotive Industry – Tier1, Tier2 supplier for plastic parts, for the Interior
_	and Exterior trims.
Interest in doing	Other: business development in Iran
business in Iran	
	To meet with: Renault, Iran Khodro, Saipa

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2.	
Company	ADRIA WINCH d.o.o.
Address	Mostine 11B, 21000 Split, Croatia
Representative/s	Mr. Marijo Bućan
	phone: 385 (0)21/453 570
	fax: +385 21 453 620
	e-mail: <u>bucan@adriawinch.com</u>
	web: www.adriawinch.com
Field of activity	Adria Winch designs and manufactures hydraulic, electrical and pneumatic deck equipment for oil & gas industry, passenger and merchant navy, naval, scientific, research and other purpose vessels. Main products are all type of winches and other hoisting equipment.
Interest in doing business in Iran	Export: our products and solutions to Iranian customers
	To meet with: ship owners, ship design offices, shipyards
Contact person	Mr. Dean Ratkovic, Technical Director
	phone: +385 21 453 600
	fax: +385 21 453 620
	e-mail: <u>ratkovic@adriawinch.com</u>
	web: www.adriawinch.com

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Company	AMATHUS TRAVEL
Address	Vladimira Nazora 21, Dubrovnik 20 000
Representative/s	Mr. Matko Ogresta
	phone: +385 20 437 130; mob: +385 91 334 0307
	fax: +385 20 437 131
	e-mail: <u>Amathus@amathus.hr; matko@amathus.hr</u>
	web: www.amathus.hr
Field of activity	Tourism, Amathus Travel Croatia is Destination Management Company which provides excellence in the receptive tourism of Croatia and neighbouring countries (Slovenia, Montenegro, Serbia, Bosnia and Herzegovina) since 2001 by offering an exquisite range of tailor-made services for incentive travels, business trips, exclusive groups and/or individuals as well as the event organization and honeymoons.
	With our carefully selected programs to Croatia and neighbouring countries we would gladly assist with organizing any kind of the following arrangements: accommodation, MICE, excursions, shore excursions, group & FIT coach tours, pilgrimage tours, tailor made holidays, cruises, transfers.
Interest in doing	To meet with: Touroperators
business in Iran	

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4.	
Company	APIPHARMA d.o.o.
Address	Jeronima Kavanjina 26, 10090 Zagreb, Croatia, EU
Representative/s	Mr. Andrija Lalić, MBA, Member of Management Board
-	phone: +385 91 22 33 333
	fax: +385 1 37 91 620
	e-mail: andrija@apipharma.hr
	web: www.apipharma.hr
Field of activity	Producing of natural pharmaceutical products, medical devices, food supplements and cosmetics. Apipharma is modern company producing unique pharmaceutical products, having new production facility, fulfilling all latest pharmaceutical GMP standards and owning all required certificates. Apipharma has reputable export experience and is present is 28 countries worldwide.
Interest in doing business in Iran	Export: natural pharmaceutical products, medical devices, food supplements and cosmetics.
	To meet with: Potential distributor, agent, pharmacy chain, pharmaceutical company looking for new private label products

Company	ARITHERA SPECIALTY HOSPITAL
Address	Bukovačka cesta 1, Zagreb
Representative/s	Ms. Arijana Hegediš Došen, CEO
Nepresentative/s	phone:+38512304074; +38598288735
	e-mail: arijana@arithera.hr
	web: www.arithera.hr
	Ms.Ilijana Palčec, CEO assistant
	phone:+38512304074: +385998235183
	e-mail: ilijana@arithera.hr
	web: www.arithera.hr
Field of activity	The Arithera Specialty hospital has been present on the Croatian market for 18 years with a medical team of 80 employees, which comprises specialists, physical therapists and nurses. We are registered for orthopedics, general surgery, physical medicine and rehabilitation, internal medicine, dermatology and venerology. Our centers of excellence are: Centre for diseases and injuries of the locomotors system Centre for spine diseases and scoliosis surgery Centre for physical medicine and rehabilitation Centre for varicose veins Centre for breast diseases, reconstructive, plastic and esthetic surgery Centre for proctology Every centre offers to our patients all the necessary treatments from the first examination, surgery if necessary, postoperative physical therapy and rehabilitation.
Interest in doing	Export: of medicine knowledge and medicine services
business in Iran	, č
	Other:: We would like to offer our services to the Iranian citizens who need
	to be treated abroad
	To meet with: representatives of Government Clinics, National Health insurance, Ministry of health, Insurance companies, Travel agencies or agents, persons who are interested in health tourism business.

Company	BANKSOFT, Ltd.
Address	Vlaška 79, 10000, Zagreb, Croatia
Representative/s	Mr. Branko Budić
-	Mr. Zoran Brkić
	Mr. Ivan Troskot
	phone: +385 1 4664 666
	e-mail: <u>branko.budic@banksoft.hr</u>
	web: www.banksoft.eu
Field of activity	Banksoft company introduction
	Banksoft is experienced EU provider of advanced core banking and

	awarded electronic banking solutions for banks. In 22 years of successful business Banksoft served more than 30 banking clients locally and internationally with solutions from standard.core banking with EU and Basel II/III regulatory requirements to innovative and awarded mobile banking.
	Solution modules: Integral and modular core banking solution - CoreBank Card management solution - CardBank Reporting and analytics - AnalyticBank Internet banking solution - InternetBank Mobile banking and eWallet solution - MobileBank Banking business process management solution – BPMBank Company has a strong and experienced team of IT and banking experts in quality organization according to EU banking regulations.
Interest in doing	Export: Core banking software, complete core banking solution, core
business in Iran	banking modules like InternetBank, MobileBank, MobileToken,
	PaymentBank, Loans, etc.
	To meet with: Banks in Iran
Contact person	Mr. Branko Budić
	phone: +385 91 4655 101
	e-mail: <u>branko.budic@banksoft.hr</u>
	web: www.banksoft.eu

Company	CARTUS d.o.o.
Address	Matije Gupca 17A, HR-49245 Gornja Stubica
	Malije Gupca 17A, Interszerő Gonija Glabica
Representative/s	
	phone: +385 49 290 977
	fax: +38549 290 979
	e-mail: <u>darko@cartus.hr</u>
Field of activity	Production of self-adhesive papers/foils for label making/converting/printing
Interest in doing	Export: self-adhesive paper/foil stock
business in Iran	
	To meet with: label printing shops, graphic supply companies for a possible agent/dealers

Company	CEDAR d.o.o.
Address	Rubesi 163 C, 51215 Kastav, Croatia
Representative/s	Mr. Darko Prodan
	phone: +385 51 224 854
	e-mail: <u>cedar@ri.t-com.hr</u>
	web: <u>www.cedar.hr</u>
Field of activity	Sawn beech timber producer of edged and unedged.
	Kd, steamed.
	Grades a, ab, c, abc, bc, cd.
Interest in doing	Export: to Iran
business in Iran	
	To meet with: Sawn beech timber importers, Furniture producers
Contact person	Ms. Silvija Prodan
	phone: +385 51 224 854;
	fax: +385 51 224 722
	e-mail: <u>cedar@ri.t-com.hr</u>
	web: <u>www.cedar.hr</u>

5.	
Company	CRO PARS
Address	Športska 14, Novaki, 10431 Sveta Nedelja
Representative/s	Mr. Željko Bezjak phone: +385914692834; fax:+38547434380
	e-mail: <u>zeljko.bezjak@adriadiesel.hr</u> <u>z.bezjak1@gmail.com</u> web: <u>www.adriadiesel.hr</u>
Field of activity	Consulting, Energy, Renewable energy, Shipbuilding, Infrastructure, Transport, Port, Agriculture, Tourism
Interest in doing business in Iran	Export: Consulting, Energy, Renewable energy, Shipbuilding, Infrastructure, Transport, Port, Agriculture, Tourism
	To meet with: Mapna, Hirbodan, NBP CO, Wagon Pars, Zanjan province Authoriy, NIOC, G.E.D., Bondagroup,

Company	Croatian Mine Action Centre – CROMAC
Address	Ante Kovačića 10, 44.000 Sisak, Croatia
Representative/s	Mr. Neven Karas
	phone: +385 91 4035 780; fax: +385 44 554 111
	e-mail: <u>neven.karas@hcr.hr</u>
	web: <u>www.hcr.hr</u>
Field of activity	Humanitarian demining
Interest in doing	Export: knowledge, training of experts, demining machines and protective
business in Iran	equipment, data-base (mine information system), legislation and standards
	in humanitarian demining
	To meet with: IRMAC – Iranian Mine Action Centre
Contact person	Mr. Miljenko Vahtarić, Assistant Director
	phone: +385 44 554 114 cell: +385 91 4035 777
	fax: +385 44 554 111
	e-mail: <u>mvahtaric@hcr.hr</u>
	web: <u>www.hcr.hr</u>

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11.	
Company	CROZ d.o.o.
Address	Lastovska 23, 10000 Zagreb, Republic of Croatia
Representative/s	Mr. Krešimir Mudrovčić, Member of the Board phone: +385 1 6184 831; fax: +385 1 6184 833 e-mail: <u>kmudrovcic@croz.net</u> web: <u>www.croz.net</u>
Field of activity	<ul> <li>Web: www.croz.net</li> <li>CROZ is a regional IT company, which operates on the markets of Croatia, Serbia and Slovenia, as well as Middle East, UK and USA, and is oriented at banking and public sector and other major IT systems. CROZ's services include turn-key projects or professional services including education, consulting and implementation in certain segments. CROZ's team counts more than 190 experts.</li> <li>Main areas of expertise include:         <ul> <li>Custom software development</li> <li>Development and implementation of IT infrastructure</li> <li>Implementation of solutions for IT system management</li> <li>Education and Consulting</li> <li>DWH and BI solutions for banking and other business activities</li> <li>Rational Tools; methodology and implementation</li> </ul> </li> </ul>
	<ul> <li>Tivoli Tools, implementation and configuration</li> <li>WebSphere Middleware, implementation, consulting and development</li> </ul>
	<ul> <li>Mainframe Services; system integration and consulting</li> <li>IBM Technology; system and application integration</li> <li>Service Oriented Architecture (SOA); implementation and consulting</li> </ul>
	CROZ is known as a company capable of successfully completing demanding and difficult projects and has a reputation of a reliable business

	partner. Thereat we are relaying on the high-quality world standards and methodologies (Rational Unified Process (RUP), Project Management Institute (PMI)), but particularly on the professionalism and the team spirit inside the company.
Interest in doing	Export: Professional IT services, Consultancy, Software solutions
business in Iran	To meet with:
	- Local IT companies
	<ul> <li>IT divisions of Enterprise Customers (Banking, Government, Telco, Insurance, Oil and Gas, Retail)</li> </ul>
Contact person	Mr. Hrvoje-Stjepan Ilić, Head of Sales Support Department
	phone: +385 1 6184 831; fax: +385 1 6184 831
	e-mail: <u>hilic@croz.net</u>
	web: <u>www.croz.net</u>

12.		
Company	CRUP d.o.o.	
Address	Nova cesta 180, Zagreb	
Representative/s	Mr. Ivan Šuker	
	phone: +385 91 4181 697; fax: +385 1 631 44 44	
	e-mail: <u>suker@crup.hr</u>	
	web: <u>www.crup.hr</u>	
	Mr. Milko Križanović	
	phone: +385 (0)1 631 44 45	
	e-mail: odvjetnik.krizanovic@gmail.com	
Field of activity	- Development and modernization of Inland Waterways sector by means of:	
	<ul> <li>State-of-the-art technology,</li> </ul>	
	<ul> <li>Educational policies and tools,</li> </ul>	
	<ul> <li>Integration of inland navigation into modern international</li> </ul>	
	transport and logistics chains,	
	<ul> <li>Promotion of inland navigation,</li> </ul>	
	<ul> <li>Development of tourism potential of inland waterways</li> </ul>	
	sector	
	- Development and implementation of ICT solutions for enhancement of inland waterway transport	
	- Producing studies and analysis in transport sector in line with transport	
	policy and local development plans:	
	- Drafting feasibility studies, CBA and project documentation for	
	transport development projects	
	- Drafting short and mid-term development plans for Ministry of	
	Transport in Croatia	
	<ul> <li>Drafting navigation analysis for waterways</li> </ul>	
	Studies on establishment and operational work of RIS systems	
Interest in doing	Export: ICT solution for safety of river navigation, IT solution for control and	
business in Iran	management of port processes. Consultancy services for river navigation	
	development.	
	To meet with: Representatives of the Ministry of Transport responsible for	
	inland/river navigation and safety of river navigation.	

Company	DALEKOVOD d.d.
Address	Marijana Čavića 4, Zagreb
Representative/s	Mr. Alen Premužak, President of the Board
	phone: +385 1 2459 700
	fax: +385 1 6171 283
	web: <u>www.dalekovod.com</u>
Field of activity	Design, construction – transmission lines, substations, railway
-	infrastructure
Interest in doing	Export: projects in field of activity
business in Iran	
Contact person	Ms. Martina Loncaric Levanic
•	phone: +385 1 2459 700; fax: +385 1 6171 283
	e-mail: martina.loncaric@dalekovod.hr
	web: www.dalekovod.hr

14.

Company	DELARAM NAFISI
	Court Interpreter for Farsi and Croatian language
Address	J.J Strossmayera 11, 31000 Osijek , Croatia
Representative/s	Ms. Delaram Nafisi
	phone: 00385 91 4455 701; fax:00385 1 485 61 06
	e-mail: delaram.nafisi@yahoo.com
Field of activity	Court Interpreter for Farsi and Croatian language
Interest in doing	To meet with: Iranian and Croatian companies that have mutual
business in Iran	cooperation

15.	
Company	ĐURO ĐAKOVIĆ HOLDING d.d.
Address	Dr. Mile Budaka 1, 35000 Slavonski Brod, Croatia
Representative/s	Mr. Marko Bogdanović
	phone: +385 35 446256
	e-mail: uprava@duro-dakovic.com
	web: <u>www.duro-dakovic.com</u>
Field of activity	Design and construction of a wide range of pressure vessels for the oil and petrochemical industry, petroleum and gas tanks, production of tanks, armoured fighting vehicles, demining machines, railroad freight cars of all types including tank cars for transportation of liquids and petroleum, manufacturing of steel bridge structures, turnkey factory construction, equipment for thermal and hydroelectric power plants, renewable energy sources and similar.
Interest in doing	Export: Yes
business in Iran	
Contact person	Ms. Ana Oroz
	phone: +385 35 446256; fax: +385 35 444108
	e-mail: aoroz@duro-dakovic.com smarkovac@duro-dakovic.com;
	web: <u>www.duro-dakovic.com</u>

16.	
Company	ÐURO ÐAKOVIĆ INDUSTRIJSKA RJEŠENJA d.d.
Address	Dr. Mile Budaka 1, 35000 Slavonski Brod, Croatia
Representative/s	Mr. Igor Rubil, CEO
	phone: +385 35 448 324; +385 35 492 400
	fax: +385 35 441 113
	e-mail: ddir@duro-dakovic.com
	web: www.ddir.duro-dakovic.com
Field of activity	We are present in wide range of fields such as:
	Oil, gas and petrochemical industry
	Power generation
	Renewable energy – biomass, wind
	Hydro mechanical equipment
	Food industry
	Cement industry
	Production of construction materials
	Engineering structures
Interest in doing	Export:
business in Iran	Oil, gas and petrochemical industry
	<ul> <li>Engineering, commissioning, construction and production of process plants and storage tanks for oil and gas (oil tanks up to 100.000m3, tanks for gas up to 10.000m3, pipelines up to 48")</li> <li>Fabrication of pressure vessels, oil &amp; gas separators, columns, reactors, boilers, heat exchangers, fired heaters, cooling towers</li> <li>Fire protection systems Power generation <ul> <li>Engineering, procurement, construction and manufacturing of power plants</li> <li>Maintenance and repair Works of power plants</li> <li>Boiler Plant and Heating System - construction works, mechanical and electrical equipment, high pressure pipes and equipment</li> </ul> To meet with: Company in the Oil, gas and petrochemical industry, Power generation, ect</li></ul>
Contact person	Mr. Igor Rubil, CEO
	Mr. Zdenko Soldo, Dir. Technical and Commercial Dpt.
	phone: +385 35 492-400
	fax:+385 35 441-113
	e-mail: ddir@duro-dakovic.com
	web: www.ddir.duro-dakovic.com

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Company	ELDA LTD.
Address	Zrinskih 62, 35400 Nova Gradiska, Croatia
Representative/s	Mr. Dario Marenic, CEO
-	phone: +385 35 361 361
	fax: +385 35 362 362
	e-mail: <u>elda@elda.hr</u> <u>dario@elda.hr</u>
	web: www.elda.hr www.eliquid-shop.com
Field of activity	Elda Ltd. is the largest European e-liquid manufacturer. We export in more
	than 80 countries all over the world. In e-liquid manufacturing process we
	use EU certified ingredients which are produced with full automatic
	production and strict quality control. Elda is proud holder of the certificates
	ISO 9001, ISO 14001, OHŠAS 18001.
	E-liquids are tested by Health department and possess Health certificate.
Interest in doing	Export:
business in Iran	We would like to expand market of sale, so future cooperation with new
	business partners from Iran is welcome.
	Other: Attending to international fair in Teheran

18.	
Company	ELEKTROPROJEKT CONSULTING ENGINEERS
Address	Alexandera Von Humboldta 4, 10000 Zagreb
Representative/s	Zdenko Mahmutović, dipl.ing., General Manager
	phone: +385 1 6152 670, +385 1 630 7777
	e-mail: ured.gd@elektroprojekt.hr
Field of activity	Elektroprojekt Consulting Engineers provide design, consulting and
	engineering services in power generation, water resources management,
	building industry, industrial sector, machine engineering and construction,
	agriculture, forestry, transportation, telecommunications, tourism,
	architecture, urban planning, interior design, environmental management,
	nature conservation, information technology and plant security.
Interest in doing	Designs of power plants
business in Iran	Land reclamation, irrigation and drainage systemswater
	Water and Environmental Management
	Environmental protection projects
	The company's products include:
	- Studies, preliminary studies, conceptual designs, feasibility studies,
	environmental impact studies
	<ul> <li>licensing documentation (final designs), detailed design, as-built documentation</li> </ul>
	- site reports and investigation programs
	- site reports and investigation programs
	- construction and supervision programs
	- quality assurance plans and programs
	- plant commissioning programs
	- maintenance, repair and reconstruction documentation
	- monitoring
	monitoring

- project management - power plant commissioning management - power plant operational testing management
To meet with: Ministry of Economic Affairs and Finance, Ministry of Agriculture, Ministry of Energy

19.		
Company	EURCO Inc.	
Address	H. V. Hrvatinica 87, HR-32100 Vinkovci, Croatia, Europe, PO Box 15	
Representative/s	Mr Hrvoje Merki	
	phone: +385 32 336 100	
	fax: +385 32 336 110	
	e-mail: <u>eurco@eurco.hr</u> ; <u>hrvoje.merki@eurco.hr</u>	
	web: <u>www.eurco.hr</u>	
	Our representatives are:	
	1. Mr. Zeljko Majstorovic, shareholder	
	2. Mr. Andreas Stanic, Civil Engineer	
	3. Mr. Hrvoje Merki, General Manager	
Field of activity	- Demolition of hotels, high buildings, concrete silos, industrial facilities	
,	- Recycling of concrete and reinforcement after demolition	
	- Construction of new and rehabilitation of existing landfills	
	- Deep excavations	
	- Construction works	
Interest in doing	Other:	
business in Iran	1. Found the demolition company in Iran	
	2. Offer demolition of hotels and deep and/or wide excavations for	
	foundations of new hotels or skyscrapers or high buildings	
	To meet with: Hotel chains representatives as investors and construction	
	companies as contractors for construction works of new hotels.	

20.	
Company	EXPORTDRVO d.d.
Address	Marulićev trg 18, 10000 Zagreb
Representative/s	Mr. Romano Ivković phone: +385 1 4560 257 fax: +385 1 4560 329 e-mail: <u>romano.ivkovic@exportdrvo.hr</u> web: www.exportdrvo.hr
Field of activity	Wood products of primary and semi-finished products
Interest in doing business in Iran	<ul> <li>Export: Sawn timber – beech, oak, hornbeam, ash; fresh, semi-dry and dry condition; egded, unedged, steamed and unsteamed condition;</li> <li>Wood elements, veneer, three-ply and two-ply parquet floorings – oak, beech, ash;</li> <li>To meet with: Wholesale wood importers, plywood producers, building and</li> </ul>
	apartment constructors

Company	FEROIMPEX automobilska tehnika d.o.o.	
Address	Lug Samoborski, Strma 11, 10432 Bregana	
Representative/s	Ms. Habiba Legac	
	phone: 00385 1 3430 200	
	fax. 00385 1 3430 235	
	e-mail: <u>legac.h@feroimpex.hr</u>	
	web: <u>www.feroimpex.hr</u>	
Field of activity	Product Range: Tappered roller bearings for truck industry, bearing rollers	
	for wind power plants, bearing housings, railway rndustry spare parts for	
	minor and major repairs or preventive maintenance. Export preparation is	
	necessary since zero defect technology level is implemented, and with the	
	need for keeping routine of the reproductive cycle. The candidate is part of	
	an international production and supply chain.	
Interest in doing	To meet with: Investor in metallurgy	
business in Iran	Manufacturing and machining industry	
Contact person	Ms. Habiba Legac	
	phone: 00385 1 3430 200	
	fax. 00385 1 3430 235	
	e-mail: legac.h@feroimpex.hr	
	web: <u>www.feroimpex.hr</u>	

Company	GULLIVER TRAVEL
Address	Obala Stjepana Radića 25, 20 000 Dubrovnik
Representative/s	Mr. Goran Hrnić
-	phone: +385 20 410 888
	fax: +385 20 410 890
	e-mail: <u>gulliver@gulliver.hr</u>
	web: <u>www.gulliver.hr</u>
Field of activity	Tourism
Interest in doing	Other: Tourism
business in Iran	To meet with: Relevant representatives of tourism industry
Contact person	Ms. Ana Hrnić
	phone: +385 20 410 807
	fax: +385 20 410 890
	e-mail: ana.hrnic@gulliver.hr
	web: <u>www.gulliver.hr</u>

Company	HCR-CTRO d.o.o.
	Croatian Mine Action Centre – Centre for Testing, Development and
	Training Ltd.
Address	Sortina 1d, 10020 Zagreb
Representative/s	Mr. Nikola Pavkovic
	phone: +385 1 6500 020
	fax: +385 1 6520 301
	e-mail: <u>ctro@ctro.hr</u>
	web: www.ctro.hr
Field of activity	Testing, certification, validation, R&D, training in humanitarian demining
Interest in doing	Export:
business in Iran	- Testing and certification of equipment used in mine detection and
	clearance (metal detectors, protective equipment, demining machines,
	mine detection dogs)
	- Training of mine action managers and operations staff
	- Research, development and validation of new techniques and
	methodologies of mine action
	- Transfer of knowledge to other mine action centres – establishment of
	MACs, capacity building, training of the staff, testing of equipment,
	monitoring
	, , , , , , , , , , , , , , , , , , ,
	To meet with: IRMAC – Iranian Mine Action Centre
Contact person	Ms. Sanja Vakula
•	phone: +385 1 6500 022
	fax: +385 1 6520 301
	e-mail: sanja.vakula@ctro.hr
	web: www.ctro.hr

27.	
Company	HELB Ltd.
Address	Industrijska ulica 1, Božjakovina, 10370 Dugo Selo, Croatia
Representative/s	Mr. Hrvoje Lovrić, Market Development Manager
-	phone: +385 99 256 3322
	fax: +385 2781 440
	e-mail: hrvoje.lovric@helb.hr
	web: <u>www.helb.hr</u>
Field of activity	Production, installation, testing & commissioning of electrical systems,
	erection works – turn-key projects up to 400kV; Servicing and maintenance
	of equipment and switchgears; Production of electrical products of different
	voltage levels (HV, MV & LV);
	1. HV electrical equipment
	- Assembly and delivery of HV equipment including installation, site
	engineering, commissioning, relay protection and energization of HV
	substations and switchyards
	2. MV electrical equipment
	- Engineering services including design, site engineering, commissioning,
	relay protection, and energization
	- Assembly and delivery of MV switchgears, cables and equipment
	manufactured by Croatian companies or foreign companies, depending on

	<ul> <li>customer's request</li> <li>High-quality assembly of MV cable networks, including cable joints, cable terminations and cable laying <ol> <li>LV electrical equipment:</li> <li>Engineering services including design, automation systems, site engineering, commissioning, relay protection, and energization</li> <li>Manufacturing, delivery and installation of customer defined of low voltage control and distribution cabinets</li> <li>Manufacturing, delivery and installation of customer defined of low voltage Motor Control Centers and switchgears or distribution boards</li> <li>Assembly of generic switchgears or distribution boards manufactured by major companies (ABB, Alstom, GE, Schneider Electric, Siemens)</li> <li>Design and manufacturing of custom tailored low voltage distribution boards and control cubicles more info on: <u>Company presentation</u></li> </ol></li></ul>
Interest in doing business in Iran	Export: ENERGY SECTOR - erection and installation of substations and transformers, testing and commissioning - production of LV control cubicles OIL & GAS SECTOR - electrical drilling solutions for various types of offshore and onshore drilling rigs such as: - SYSTEMS FOR POWER SUPPLY AND CONTROL: VFD, SCR, MCC; - SERVICE LOOPS (auxiliary & power) - AUTOMATION SYSTEMS: Drilling data acquisition & logging system, Torsional vibrations damping system, Automatic drilling system - high-quality services of REFURBISHMENT & UPGRADE of different electrical systems. Other: More info in Energy sector expertise: Energy brochure More info in Oil and gas expertise: Oil & gas brochure To meet with: In order to participate on energy sector & infrastructure projects/tenders, either with reliable partner with whom we could subcontract projects or act as a consortium partner in Iran, we are interested to present us to Power companies and Oil and gas companies (i.e. Tavanir – Power Generation companies, Energy distribution companies, Tehran Regional Electric Company, National Iranian Oil Company (NIOC), National Iranian Oil Refining and Distribution Company (NIORDC), or other proposed by the Iranian side)

Company	IMR HAMBURG d.o.o.
Address	Dr. Mile Budaka 1, 35000 Slavonski Brod
Representative/s	Mr. Đuro Božanović
	phone: +49 172 2680788
	fax: +49 89 611 012 43
	e-mail: <u>d.bozanovic@imr-hamburg.com</u>
	web: <u>www.imr-hamburg.com</u>
	Mr. Zoran Radić
	phone: + 385 91 569 2495
	fax: +385 35 495 453
	e-mail: <u>z.radic@imr-hamburg.hr</u>
	web: <u>www.imr-hamburg.hr</u>
	Mr. Hrvoje Kvež
	phone: + 385 99 2423 841
	fax: +385 35 495 453
	e-mail: <u>h.kvez@imr-hamburg.hr</u>
	web: <u>www.imr-hamburg.hr</u>
Field of activity	Processing Industry, Oil & Gas, Refining, Chemicals & Petrochemicals, Pharmaceuticals, Environmental and Power Industries
	Construction and construction management services.
Interest in doing	Other:
business in Iran	To provide our construction services. To provide engineering and construction services with our sister company Inženjering Zagreb Ltd
	To meet with:
	Companies and their representatives involved in Oil and Gas business,
	Refining, Processing, Chemicals and Petrochemicals, Power Industry etc
Contact person	Mr. Đực Božanović
	phone: +49 172 2680788
	fax: +49 89 611 012 43
	e-mail: d.bozanovic@imr-hamburg.com
	web: www.imr-hamburg.hr, www.imr-hamburg.com

Company	IN2 ltd
Address	Josipa Marohnića 1/1, 10000 Zagreb, Croatia
Representative/s	Ms. Jasna Vujnović, Executive Director for Public Sector
	phone: +385 1 6386 860
	fax: +385 1 6386 801
	e-mail: <u>jasna.vujnovic@in2.hr</u>
	web: <u>http://www.in2.hr</u>
Field of activity	IN2 is the largest Croatian software group of companies with more than 600 experts and 23 years of experience in development and implementation of various IT solutions. Our wide portfolio of products contains, among others, solutions and products that are specialized for the public and private sector.

	The most important areas of our expertise in public sector cover the segments of public safety and national security, judiciary, land administration and cadastre, healthcare, transportation, agriculture, education, employment, environmental protection etc.
Interest in doing business in Iran	Solution export and knowledge transfer: IN2 intends to find a respectable partner (software producer or system integrator) to build stable partnership in order to export IT solution custom made for public institutions in Croatia and customize/implement them for the Iranian public sector.         We would like to meet with the representatives of the:         -       Respectable Iranian SW companies         -       Minister of Information and Communications Technology         -       Minister of Information and Communications Technology         -       Minister of Labor, Cooperative and Welfare         -       Management and Planning Organization / Cadastre / Land Administration         -       Ministry of the Environmental and Nature Protection / Environmental Protection Organization

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Company	INA-INDUSTRIJA NAFTE, d.d.	
Address	Av. Većeslava Holjevca 10, 10020 Zagreb, Croatia	
Representative/s	Mr. Tomislav Thür, Executive Director	
	phone: +385 1 64 50 108	
	fax: +385 1 64 52 108	
	e-mail: tomislav.thur@ina.hr	
	web: <u>www.ina.hr</u>	
	Mr. Niko Dalić, Member of the Management Board	
	phone: +385 1 64 50 101	
	fax: +385 1 64 52 101	
	e-mail: <u>niko.dalic@ina.hr</u>	
	Mr. Višnja Bijelić, Director	
	phone: +385 1 64 50 108/109	
	e-mail: <u>visnja.bijelic@ina.hr</u>	
	web: <u>www.ina.hr</u>	
Field of activity	<ul> <li>Exploration and production of oil and gas in Croatia and abroad</li> <li>Processing of oil and production of oil derivatives</li> </ul>	
	- Retail sales of oil derivatives and other products through a retail network	
	comprising (petrol stations in Croatia and neighbouring Bosnia and	
	Herzegovina, Slovenia and Montenegro)	
	- Trading in crude oil and oil derivatives	
	- Provision of drilling, workover and other services related to oil and gas	
	exploration and production, both on-shore and off-shore - services are	
	provided by Crosco, Naftni Servisi, d.o.o.	

Contact person	Ms. Renata Štos phone: +385 1 64 50 108 fax: +385 1 64 52 108 e-mail: <u>renata.stos@ina.hr</u>
	Ms. Nevena Fučkar phone: +385 1 6450 200 fax: +385 1 6452 200 e-mail: <u>nevena.fuckar@ina.hr</u>
	Ms. Martina Duž, Executive Assistant phone: 385 1 64 50 101 fax: +385 1 64 52 101 e-mail: <u>martina.duz@ina.hr</u>

28.	
Company	IND-EKO d.o.o.
Address	Urinj 46, HR-51221 Kostrena
Representative/s	Mr. Željko Šmitran, Procurist
	phone: +385 51 287 272
	fax: +385 51 336 152
	e-mail: <u>zeljko.smitran@ind-eko.hr</u>
	web: <u>www.ind-eko.hr</u>
Field of activity	Industrial High pressure Lleaning services
	Crude Oil Non Man Entry Tank Cleaning (COW)
	Soil Remediation
	Oil Lagoon Remediation
	Trenchless (No-Dig) Pipe Rehabilitation (Sewer, Water pipes, Gas Pipes)
Interest in doing	Export:
business in Iran	<ul> <li>Industrial High pressure Lleaning services</li> </ul>
	<ul> <li>Crude Oil Non Man Entry Tank Cleaning (COW)</li> </ul>
	<ul> <li>Soil Remediation</li> </ul>
	<ul> <li>Oil Lagoon Remediation</li> </ul>
	<ul> <li>Trencheless (No-Dig) Pipe Rehabilitation (Sewer, Water pipes, Gas</li> </ul>
	Pipes)
	To meet with:
	<ul> <li>Water and Sewer Authorities</li> </ul>
	<ul> <li>Oil &amp; Gas Sector</li> </ul>
	<ul> <li>Municipal Companies</li> </ul>

29.	
Company	INFODOM d.o.o.
Address	Andrije Žaje 61/I, 10000 Zagreb, Croatia
Representative/s	Mr. Slavko Vidović
	Phone: +385 98 236 678
	e-mail: <u>slavko.vidovic@infodom.hr;</u> <u>alan.catic@infodom.ba</u> ;
	martina.ruzdjak@ilba.eu
	web: <u>www.infodom.hr</u>
	Mr. Alan Ćatić
	Phone: +385 98 236 678
Field of extinity	e-mail: <u>alan.catic@infodom.ba</u>
Field of activity	The company InfoDom Ltd is focused on the modernization and development of business infrastructure and ICT solutions related to the transformation of the public sector and increase of the competitiveness of the private sector. The Company is specialized for services for strategic management and digital business transformation and services for the integration of ICT solutions based on business process management, knowledge management and program and project management.
	In the development of complex systems for all market segments InfoDom includes global reference models of these market segments, references and applies regulatory frameworks and uses benchmarking techniques and best practices portals as sources of knowledge.
	<ul> <li>InfoDom is strategically engaged in five areas:</li> <li>1.Modernization of the public sector and the networked public administration,</li> <li>2. Business excellence, regulatory compliance and networked economy,</li> <li>3. Integrated Regional Development,</li> <li>4. Business excellence and profitability of state enterprises,</li> <li>5. Digital Society.</li> </ul>
	<ul> <li>InfoDom is participating in the following key international and EU initiatives and projects:</li> <li>European Electronic Invoicing Framework, EEI (e-Invoicing);</li> <li>E-Procurement and Pan-European Public Procurement Online, PEPPOL;</li> <li>European Interoperability Framework, EIF 2.0;</li> <li>Public Internal Financial Control, PIFC;</li> <li>E-Inspections;</li> <li>Smart City;</li> <li>Smart Government;</li> <li>Public sector information, PSI;</li> <li>Digital Service Infrastructures.</li> </ul>
	InfoDom Group together with related scientific research institute ILBA, embraces the entire cycle of creation and use of knowledge and provides services based on knowledge and customer support for the exploitation of systems based on knowledge and innovation (knowledge-based economy), on the basis of four groups of competences:

	<ul> <li>Specialized consulting,</li> <li>Software development,</li> <li>System-integration of complex systems,</li> <li>Support services for exploitation of information systems, performance measurement, and implementation of improvements.</li> </ul>
Interest in doing business in Iran	Other:         - Consulting services for e-Government and Smart Government Transformation Framework,         - e-Government Operations Platform strategic consulting and solution implementation,         - Interoperability consulting and solution implementation;         - Public Registers standardisation and management - consulting services and solution implementation,         - Shared Inspection Management System
	To meet with: Officials in charge of e-Government strategy and action plan implementation.
Contact person	Mr. Hrvoje Sagrak phone: +385 98 304 132; fax: + 385 1 3040 593 e-mail: <u>hrvoje.sagrak@infodom.hr</u> ; <u>exportoffice@infodom.eu</u>
	Ms. Martina Ružđak e-mail: <u>martina.ruzdjak@ilba.eu</u>

50.	
Company	INSTITUT IGH d.d.
Address	Janka Rakuše, Zagreb, Croatia
Representative/s	Mr. Ivan Paladina, B.Sc., President of the Management Board phone: +385 1 612 54 10 fax: +385 1 6125 470 e-mail: <u>ivana.stojakovic@igh.hr</u>
	web: www.igh.hr Mr. Oliver Kumrić,M.Sc.CE., Member of Management Board phone: +385 1 6125 411 fax: +385 1 6125 470 e-mail: <u>oliver.kumric@igh.hr</u> web: www.igh.hr
Field of activity	INSTITUT IGH, d.d. conducts professional and research & development activities in the field of civil engineering. Its main activities include: design work, studies, technical supervision, consulting services, investigations, usability checking, laboratory testing and calibration.
Contact person	Ms. Ivana Stojakovic phone: : +385 1 6125 410 fax: +385 1 6125 470 e-mail: <u>ivana.stojakovic@igh.hr</u> web: <u>www.igh.hr</u>

Company	INŽENJERING ZAGREB d.o.o.
Address	Sarajevska 60, 10 000 Zagreb
Representative/s	Mr. Ante Ćurković
	phone: +385 99 3117 358; fax: +385 1 55 10 460
	e-mail: a.curkovic@engineering-zg.com
	web: <u>www.engineering-zg.com</u>
Field of activity	Market Analysis, Master-planning, Investment Planning, Licensor Selection, Feasibility Studies, Environmental Consultancy, Due Diligence, FEED (Front End Engineering Design), EPC (Engineering, Procurement and Construction), Project Management, Commissioning
	Processing Industry, Oil & Gas, Refining, Chemicals & Petrochemicals, Pharmaceuticals, Environmental and Power Industries
Interest in doing business in Iran	Other:To provide engineering and project management services. To provide engineering and construction services with our sister company IMR HAMBURG GmbH.
	To meet with: Companies and their representatives involved in Oil and Gas business, Refining, Processing, Chemicals and Petrochemicals, Power Industry etc

32.	
Company	IVANICPLAST d.o.o.
Address	10310 Ivanic Grad, Vukovarska 6
Representative/s	Mr. Vitomir Klasic
	Ms. Natalija Kovac Luketic, Business Manager
	phone: +385 1 2881 530
	fax: +385 1 2881 529
	e-mail: <a href="mailto:klasic.vitomir@ivanicplast.hr">klasic.vitomir@ivanicplast.hr</a>
	web: www.ivanicplast.hr
Field of activity	Polymer processing
	Production of high quality antibacterial duroplast toilet seats
Interest in doing	Export: Yes, we want to export our toilet seats to Iran
business in Iran	
	Import: Raw materials (urea, PP, PE)
	To meet with:
	- Distributors and traders of sanitary ware
	- OEM producers of sanitary ware
Contact person	Ms. Vesna Matker, Secretary
	phone: +385 1 2881 530
	fax: +385 1 2881 529
	e-mail: matker.vesna@ivanicplast.hr
	web: www.ivanicplast.hr

Company	IVICOM Consulting d.o.o.
Address	Damira Tomljanovića Gavrana 11, 10 020 Zagreb
Representative/s	Mr. Dinko Čondić
	phone: 00 385 98 216975
	fax: 00 385 1 6608 602
	e-mail: <u>dinko.condic@ivicom.hr</u>
	web: www.ivicom-consulting.com
Field of activity	Consulting, engineering, supervision, project management and construction of various industrial plants and other buildings including infrastructural projects. Providing services:
	<ul> <li>Engineering for all disciplines (including obtaining of construction permits in all countries where we are licensed)</li> <li>Supervision during construction</li> </ul>
	- Project Management
	- Supervision and QC during manufacturing of equipment (steel structure and mechanical equipment)
	<ul> <li>Safety on Work Experts supervision during construction (including preparation of legally required procedures)</li> <li>Energy efficiency certifications of buildings etc.</li> </ul>
Interest in doing business in Iran	Export: industrial design services
	Other: consultancy supervision
	To meet with: IRAN oil & gas companies, refineries and other industrial business entities
Contact person	Mrs. Kristina Starčević
	phone: +385 1 6286 602, mob: +385 99 3936 894
	fax: +385 1 6608 602
	e-mail: kristina.starcevic@ivicom.hr

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34.	
Company	JGL d.d.
Address	Svilno 20, 51000 Rijeka, Hrvatska
Representative/s	Mr. Hrvoje Pervan, Key Account Manager
	phone: +385 99 249 3938
	e-mail: <u>hrvoje.pervan@jgl.hr</u>
	Ms. Dunja Siuc Valković, Global Business Development Director
	e-mail: <u>dunja.siuc@jgl.hr</u>
Field of actvity	Pharmaceutical company Web: www.jglproduction.com
Interest in doing	Export:
business in Iran	JGL focus technology:
	Sterile production of eye and nasal drops
	Sterile production of nasal sprays
	BoV/Aerosol technology
	Key JGL segments:
	Respiratory
	Ophthalmology
	Dermatology
	<u>To meet with:</u> Pharmaceutical companies interested in collaboration with JGL per above mentioned focus technology and segments. Companies with sales, marketing and distribution capabilities and successful track record.
	1-Cobel Darou 2-Shafayab Goster 3-Jahan Behbood 4-Akbarieh 5-Behestan Darou 6-Tejarat and Sanat Group 7-KBC 8-Poura-Teb 9-Kamal Darou 10-Nedayeh Mahya
	For additional information please check www.jglproduction.com

35.		
Company	KATAPULT PROMOCIJA d.o.o.	
Address	Slavonska svenija 26/1, 10000 Zagreb	
Representative/s	Ms. Slavica Olujić Klapčić, Managing Director	
	phone: +385 91 790 5937 / +385 1 461 5670	
	fax: +385 1 461 5671	
	e-mail: <u>Slavica@katapult.hr</u>	
	web: <u>www.katapult.hr</u>	
Field of activity	Events, tourism	
Interest in doing	Export: Events, manifestations, tourist destinations	
business in Iran	Import: Tourists	
	To meet with: tourist agencies	

Company	KONCAR – ELECTRICAL INDUSTRIES Inc.
Address	Fallerovo setaliste 22, HR-10000 Zagreb, Croatia
Representative/s	Mr. Miroslav Poljak, Dr.Sc., Managing Board Member for Corporate
	Development
	phone: +385 1 3666 415
	fax: +385 1 3667 179
	e-mail: poljak.dd@koncar.hr
	web: www.koncar.hr
Field of activity	Production & Engineering; ",Turn Key" Projects
	Energy (Electric Power Generation, Transmission & Distribution)
	Transport (Electric Traction Vehicles & Plants)
	Industry & ICT
Contact person	Ms. Iris Beluzic, MEng
-	Ass. Member of the Managing Board for Corporate Development
	phone: +385 1 3667 181; fax: +385 1 3667 179
	e-mail: iris.beluzic@koncar.hr
	web: <u>www.koncar.hr</u>

Company	KONZORCIJ PROSPECTUS – ECCOS INŽENJERING
Address	Prospectus Ltd., Pavlenski put 7F, 10090 Zagreb
Representative/s	Mr. Stipica Baljkas
	phone: +385 1 6117 951
	fax: + 385 1 6117 952
	e-mail: <u>stipe.baljkas@prospectus.hr</u>
	web: <u>http://www.prospectus.hr/</u> <u>www.eccos.com.hr</u>
Field of activity	Designing, consulting and engineering in the field of security and safety,
	automation, energy, data centres and integration.
Interest in doing	Other: Establishing cooperation with companies in Iran and providing
business in Iran	services in designing, consulting, engineering and execution of systems, on
	projects of critical infrastructure, oil and gas industry, energy, the financial
	sector, transport infrastructure, sports facilities and other
	To meet with: Representatives of the companies in finance, energy,
	industry in oil and gas sector, transport infrastructure
Contact person	Ms. Andreja Malus
	phone: +385 1 6117 951
	e-mail: andreja.malus@prospectus.hr
	web: <u>www.prospctus.hr</u>

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Company	KORDUN
Address	Matka Laginje 10, 47 000 Karlovac, Croatia
Representative/s	Mr. Željko Mažuran, General Manager
	phone: +385 47 645 570
	fax: +385 47 645 569
	e-mail: <u>zeljko.mazuran@kordun.hr</u>
	web: <u>www.kordun.hr</u>
Field of activity	- production and trade of metal ware: cutlery and tableware, woodworking
	tools and industrial cutters
	- OEM (original equipment manufacturing) tools and equipment for STIHL
	(chain saws and other equipment)
	- production and machine service for primary treatment of wood and tools
	sharpening
	- sawmill plant design
	- engineering work for the production of plant products listed
Interest in doing	Export: - final products: high quality cutlery, tableware, woodworking
business in Iran	machines and tools, industrial knives
	Other: - joint venture in production or projects
	- know - how
	To meet with: - importers
	- investors

CompanyLEDA d.o.o. (Leda shipyard)AddressDubrovačka cesta 20, 20260 Korčula, Croatia	
Address Dubrovačka cesta 20, 20260 Korčula, Croatia	
Representative/s Mr. Nandor Rajšli, Managing Director	
cell: +385 95 9393 939	
e-mail: n.rajsli@shipyard-leda.hr	
Mr. Boris Nuić, Technical and Commercial Manager	
cell: +385 95 9393 939	
e-mail: <u>b.nuic@shipyard-leda.hr</u>	
phone: +385 20 715 307	
fax: +385 20 715 308	
web: <u>http://www.shipyard-leda.hr</u>	
Field of activity Leda is a mid-sized shipyard, located in the Island of Ko	prčula, with 70-year
history and tradition in shipbuilding.	
Profiled as steel and aluminium shipyard, Leda also	has an abundant
history in producing non-shipbuilding projects.	
We also have a vast and long-term experience in ma	intenance, repairs,
overhaul, refit and conversions.	
Interest in doing Export:	
business in Iran Ships up to 160m in length, implementing LNG an	d dual propulsion
technology;	
-Passenger program: cruise ships, catamarans, luxury ya	achts, ferries
-Commercial program: cattle carriers, bulk carriers,	container feeders,
dredgers, tug boats, fishing ships (trawlers, fish farr	ming vessels) and
barges	
-Special program: patrol boats	
Industrial and commercial steel and aluminium equipme	•
crane platforms, lifts and elevators, factory equipment ar	
halls, smoke ducts, hydraulic side-doors, railway ferry v	
ship bow-ramps, roller and air conveyors, oil sub-stations	s for steel mills, bell
towers, etc.	
Import:	
Steel plates and profiles, ship equipment (engines,	winches, anchors,
chains, etc.).	
<u>Other:</u>	
Looking for new projects, strategic partnerships, subco	
Can provide subcontracted work, education, know-ho	ow transfer through
joint-ventures or cooperation	
To meet with:	
ISOICO – Iran Shipbuilding and Offshore Industries Com	nplex,
IRISL Group – Islamic Republic of Iran Shipping Lines G	
NIOC – National Iranian Oil Company (NITC – Natio	
Company, NISOC – National Iranian South Oil Company	ny, IOOC – Iranian
Offshore Oil Company),	

	ASL – Arya Shipping Lines, HDSL – Hafez Darya Shipping Lines, KSSL – Khazar Sea Shipping Lines, SADRA shipyard, IOEC – Iranian Offshore Engineering and Construction Company
Contact person	Ms. Ivana Botica, Assistant to Managing Director cell: +385 99 7501 047 phone: +385 20 715 307 fax: +385 20 715 308 e-mail: <u>i.botica@shipyard-leda.hr</u> web: <u>http://www.shipyard-leda.hr</u>

Company	LT KONTURE d.o.o.
Address	Prigorska 31, 10362 Kašina/Zagreb
Representative/s	Ms. Ines Poljak
	phone: +385 97 6522 778
	fax:+385 1 2044 126
	e-mail: <u>ines@konture.eu</u>
Field of activity	Destination management company
	Incoming travel agency for central and southeastern Europe
Interest in doing	Other: Establishing cooperation with Iranian travel agencies and introducing
business in Iran	Croatia as destination
	To meet with: Iranian travel companies
Contact person	Ms. Ines Poljak
	phone: +385 97 6522 778
	fax:+385 1 2044 126
	e-mail: <u>ines@konture.eu</u>
	web: <u>www.konture.eu</u>

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Company	MARMONTIS d.o.o.
Address	Bribirska 10, Samostan Sv. Vinka, 21000 Split - Croatia
Representative/s	Mr. Jovan Maraš
	mob: +385 98 371 328
	tel: +385 21 544 742
	fax: +385 21 532 391
	e-mail: <u>marmontis@st.htnet.hr</u>
	www: http://marmontis.hr
Field of activity	Marmontis d.o.o. is a company founded in 1994 based in Split, Croatia.
	Basic activity is representing foreign companies, export - import and
	marketing services. Special focus on Marina and Port equipment.
Interest in doing	We want to meet in Iran with potential investors in developing Marinas and
business in Iran	Ports. Also we are looking for partners in order to start joint production of
	Marina and Port equipment. We are looking to find Iranian companies in
	order to be their agent in this region. We are also looking for partners in
	order to start a joint Croatian - Iranian venture by offering share of our
	company.

42.	
Company	MONTMONTAŽA GREBEN d.o.o.
Address	Obala 4 50, Vela Luka 20270
Representative/s	Mr. Mladen Žanetić phone: +385 98 962 7270; fax: +385 20 813 354 e-mail: <u>mladen@greben.hr</u> web: <u>www.greben.hr</u>
Field of activity	Shipbuilding, Polyester and Aluminium boats up to 30m
Interest in doing business in Iran	Export: Boats
	To meet with: Ministry of Transport or Internal Affairs

Company	MONTMONTAŽA-OPREMA Ltd.
Address	Samoborska cesta 145, 10090 Zagreb, Croatia
Representative/s	Mr. Zvonimir Knapić, BSC. Mech. Eng.
Representative/s	Sales and Business Development Manager
	phone: +385 91 445 02 53; fax: +385 1 61 91 065
	e-mail: zvonimir.knapic@montmontaza-oprema.hr
	web: www.montmontaza-oprema.hr
Field of activity	Montmontaža - Oprema Ltd. is a company whose main activity is the
T IEIG OF ACTIVITY	construction and maintenance of oil, energy and petrochemical plants and
	fabrication and erection of steel structures. Areas of activity:
	<ul> <li>Construction and maintenance of refinery plants</li> </ul>
	<ul> <li>Construction and maintenance of reinnery plants</li> <li>Construction and maintenance of oil and gas storage facilities</li> </ul>
	• •
	<ul> <li>Construction and maintenance of petrochemical plants</li> <li>Construction of major oil and gas pipelines</li> </ul>
	<ul> <li>Construction of major oil and gas pipelines</li> <li>Construction of major beating and steam pipelines</li> </ul>
	<ul> <li>Construction of major heating and steam pipelines</li> <li>Maintenance of industrial plants (thermal plants)</li> </ul>
	<ul> <li>Maintenance of industrial plants (thermal plants)</li> </ul>
	<ul> <li>Production, installation and commissioning of thermal equipment</li> </ul>
Interest in deine	Production of heavy metal structures
Interest in doing	Export:
business in Iran	- Construction and maintenance of oil and gas plants, storage
	facilities for oil and gas, oil and gas pipelines,
	<ul> <li>Construction and maintenance of petrochemical plants</li> </ul>
	<ul> <li>Construction of different types of pipelines</li> </ul>
	<ul> <li>Maintenance of industrial plants</li> </ul>
	Import:
	- Steel products
	<ul> <li>Equipment for industrial plants (valves, fittings, etc.)</li> </ul>
	<b>–</b> , , , , , , , , , , , , , , , , , , ,
	To meet with:
	<ul> <li>Company for oil and gas production</li> </ul>
	<ul> <li>Petrochemical company</li> <li>The small particular relation of the second particular second particular</li></ul>
	<ul> <li>Thermal power plant company</li> <li>Organization of the state of</li></ul>
	<ul> <li>Company for oil and gas transport</li> </ul>
	- Company for the production of steel and equipment for process
	plants

44.	
Company	NCP GROUP
Address	Obala Jerka Šižgorića 1, 22 000 Šibenik, Croatia
Representative/s	Mr. Goran Prgin, Director
	phone: +385 22 312 913
	fax: +385 22 312 970
	web: www.ncp.hr; www.ncprefit.com
	Mr. Roko Vuletić, Director
	phone: +385 22 312 913
	fax: +385 22 312 970
	e-mail: roko.vuletic@ncp.hr
	web: www.ncp.hr; www.ncprefit.com
Field of activity	NCP Group Itd is the company for management of the firms operating within Nautical Center Prgin in Šibenik-Croatia, that together offer wide range of high quality services required by the yacht Owners, Captains, crew members, investors in the field of nautical industry in Croatia, as well as to tourists – boaters during their cruising along the Croatian coast.
	NCP Repair Shipyard Šibenik Itd is leading ship repair yard on the eastern coast of the Adriatic sea, specialized in repairs of all types of vessels up to 90 m in LOA, and in new build vessels up to 60 meters LOA. NCP offers Repair, Refit, Conversion and New Build Supervision services, as well as complete Technical Management. We refit existing and fabricate new boat systems: propulsion systems, ship systems, steel and aluminium hulls.
	Shipyard has a century years old tradition in building and servicing all kind of vessels for Croatian Navy (and ex. Yugoslavian) and Croatian Coast Guard, which in combination with young, enthusiastic and high skilled engineering team is the best guarantee to execution the contracts and delivering the products on the highest technical level according to best shipbuilding standard. We have technical capacities for building the vessels up to 65 m in length and 1.500 tons weight. Specialized in aluminum shipbuilding where during last 4 years we delivered 50 aluminum working boats for Norwegian fish farming industry.
	Marinetek NCP is the exclusive manufacturer of equipment for marinas and high quality pontoons and breakwaters.
Interest in doing	Export: Yachts and boats up to 60 m in LOA; Services in repair, refit,
business in Iran	conversion and technical management.
Contractor	Import: Refit shipyard accessories, equipment for shipyards, ship equipment and materials, potential investors.
Contact person	Ms. Sofija Kosor
	phone: +385 91 2298 166
	fax: +385 22 312 970
	e-mail: <u>sofija.kosor@ncp.hr</u>
	web: <u>www.ncp.hr</u> ; <u>www.ncprefit.com</u>

45.	
Company	NUMIKON d.o.o.
Address	Buzinski prilaz 10, 10000 Zagreb, Croatia
Representative/s	Mr. Zdravko Ivancic
-	phone: +385 1 644 8000
	fax: +385 1 644 029
	e-mail: <u>zdravko.ivancic@numikon.hr</u>
	web: www.numikon.hr
Field of activity	<ul> <li>Mechanical engineering (engineering design and calculations)</li> <li>Piping design for process, oil and gas and power industry</li> <li>Pipe stress analysis and pressure vessel design</li> <li>Consulting in field of mechanical engineering</li> <li>Pipe stress analysis and pressure vessel design trainings</li> </ul>
Interest in doing business in Iran	Export: of engineering services. We are present in Iran through our Swiss partner for more than 6 years. We worked for companies such as: MAPNA, MONENCO, and FARAB. We are already in contact with several other Iranian companies.
	To meet with: - To meet potential customers of our services in the field of our work - To meet with existing clients

Company	ORIOLIK d.d.	
Address	Zagrebačka 37, 35250 Oriovac, Hrvatska	
Representative/s	Mr. Stjepan Pišonić, Executive Manager	
-	phone: +385 35 431 144	
	mob: +385 98 263 685	
	fax:+385 35 431133	
	e-mail: spisonic@oriolik.hr	
	web: <u>www.oriolik.hr</u>	
Field of activity	production furniture, bedsitter, mattress, polyurethane foam	
Interest in doing	Export: furniture, bedsitter, mattress,	
business in Iran	Import: fabric	

47.	
Company	PETRIČEVIĆ GRUPA
Address	J.J.Strossmayera 11, 31000 Osijek
Representative/s	Mr. Damir Petričević
	phone: 00 385 91 5135 668
	fax: 00 385 31 2836 10
	e-mail: petricevic@petricevicgrupa.hr; damir.petricevic001@gmail.com
	web: <u>www.petricevicgrupa.hr</u>
Field of activity	Gastronomy, tourism and trade
Interest in doing	Export: Food, spices
business in Iran	
	To meet with: food distributor

Company	POMGRAD INŽENJERING d.o.o.
Address	Split, Stinice 26/B
Representative/s	Mr. Nikša Musulin, Member of the Board phone: +385 21 340 760 fax: +385 21 340 750 e-mail: <u>pomgrad@pomgrad.com</u>
	Mr. Dag Baldasar, Manager mob.: +385 98 321 896 fax: +385 21 340 750 e-mail: <u>dag@pomgrad.hr</u>
Field of activity	Construction - specialised for all kind of marine work construction with 70 years of experience in various markets and countries including Iran (construction of port in Chahbahar during 80's).
	Specialised also for designing of marine projects (breakwaters, quay walls etc.), especially luxury marinas. Also specialised for design and build sewage outfalls.
Interest in doing	Export: Execution of marine construction work
business in Iran	To meet with: - Port authorities
	<ul> <li>Investors of luxury marinas in Persian Gulf and Caspian Sea</li> <li>Ministry of environmental /sewage outfalls/</li> </ul>

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49.	
Company	POŽGAJ GROUP
Address	Dravska 24, 42231 Veliki Bukovec, Croatia
Representative/s	Mr. Ivan Požgaj
	phone: +385 98 495 172
	e-mail: <u>ivan@pozgaj.com</u>
	web: <u>www.pozgaj.com</u>
Field of activity	<ul> <li>Production of solid and engineered (multilayer) hardwood flooring.</li> </ul>
	<ul> <li>Production of solid panels for the furniture industry</li> </ul>
	<ul> <li>Production of tables and chairs</li> </ul>
	<ul> <li>Production of wooden houses</li> </ul>
	<ul> <li>Production of beech and spruce sawn timber</li> </ul>
Interest in doing	Export: our products
business in Iran	To meet with: importers and trading companies of products in wooden
	industry.

<u>.</u> 50.	
Company	PRIRODA LIJEČI d.o.o.
Address	Vlaška 40, Zagreb 10000, Hrvatska
Representative/s	Ms. Nika Brlečić
	phone: +385 91 4814 152
	fax: +385 1 4814 033
	e-mail: info@nikel.com.hr
	web: www.nikel.com.hr
Field of activity	
	rejuvenation.
Interest in doing business in Iran	To meet with: Distributors who are interested in natural cosmetics

51.	
Company	PRO INTEGRIS d.o.o.
Address	Oreškovićeva 8J, Zagreb
Representative/s	Mr. Mladen Perkov
	phone: +385 1 617 00 22
	fax: +385 1 617 00 31
	e-mail: mladen.perkov@prointegris.hr
	web: <u>www.prointegris.hr</u>
Field of activity	<u>Electrical Design</u> (primary & secondary equipment and grounding systems for Hydro Power Plants, Thermal Power Plants, HV/MV Substations/Switchgears):
	- Basic design
	- Final design
	<ul> <li>Detail design</li> <li>As built documentation</li> </ul>
	- Studies, analysis and calculations
	- Parameter lists
	Energy Automation:
	- System Design
	- Cubicle Design
	- System Hardware Specifications
	- System Software Selection
	- System Integration
	- System Programming & Configuration
	- Logic Diagrams (Interlocking)
	- Commissioning & Startup Assistance
	Substations and switchyards
	(voltage level 400 kV, 220 kV, 110 kV, 35 kV, 20(10) kV)
	Hydro power plants and Thermal power plants
	(from small generators <10 MVA till large generators <500 MVA)
	- Inspection & Testing
	Project Management:
	- Project Status and Progress Reports
	- Project Cost Reports
	- Scheduling and Quality Control
	<ul> <li>Project Cash Flows</li> <li>Vendor/Contractor Qualification</li> </ul>
	- Inquiries & Purchase Orders
	- Document Coordination and Routing
	- Change Order Reviews
	- Acceptance Reports
	- Technical supervision of performed services and installed
	equipment
Interest in doing	Export:
business in Iran	Energy Automation Systems (equipment and services)
	- Bay, Station and Plant Protection
	- Bay Control
	- Station and Plant Control (RTU & SCADA)

<ul> <li>Remote Control (Telecontrol)</li> <li>Process and Station Bus (Industrial Ethernet)</li> <li>Telecommunication</li> <li>Metering</li> <li>AC&amp;DC</li> <li>UPS</li> </ul>
Small Hydro Power Plants (electromechanical part – turn key) To meet with:
- Utilities - Contractors - Investors

52.	
Company	PRO MIMATO d.o.o.
Address	Oranice 36, 10090 Zagreb
Representative/s	Ms. Iva Marić, International Trade Manager
	phone: 00385 98 161 2020
	fax: 00385 1 3370 681
	e-mail: <u>iva.maric@pro-mimato.hr</u>
	web: <u>www.pro-mimato.hr</u>
Field of activity	Founded in 1994, enterprise Pro Mimato is the leading Croatian company in the manufacture, sale and distribution of additional automotive equipment (especially car seat covers and car carpets) that as a limited liability company participates also in research and development in this field, and is proud of its many years of continuous operation. Company Pro Mimato is now going through a period of maturation, determined to maintain dexterity and dynamism in order to satisfy the market that is constantly growing. Apart from participating in most activities in Zagreb and Croatia, we strongly expanded to the neighboring countries (Italy, Slovenia, Serbia, BiH), and our main goal is to develop export even more.
Interest in doing	Export: Car seat covers and car mats
business in Iran	Import: materials for automotive industry (for car seat covers or car carpets)
	To meet with: producers of materials for automotive industry, and companies who occupy with car accessories wholesale (car seat covers or car mats)

Company	PRVO PLINARSKO DRUŠTVO d.o.o.
Address	Radnička 47, Zagreb, Hrvatska
Representative	Mr. Pavao Vujnovac, Chairman of the Board fax: +385 32 450 971 e-mail: <u>pavao.vujnovac@ppd.hr</u>
	web: www.ppd.hr Mr. Zvonimir Šibalić, Head of Portfolio management phone: +385 91 450 2477 fax: +385 32 450 971 e-mail: zvonimir.sibalic@ppd.hr web: www.ppd.hr
Field of activity	Retail and Wholesale Natural gas Supplier/Seller Distribution System Operator LPG terminal operator
Interest in doing business in Iran	Import: Natural gas, LNG, oil products To meet with: -Energy companies (oil products and natural gas/LNG producers/suppliers) -Natural gas transmission system operator
Contact person	Mr. Zvonimir Šibalić phone: +385 91 450 2477; fax: +385 32 450 971 e-mail: <u>zvonimir.sibalic@ppd.hr</u>

J4.	
Company	REMONT NAFTNIH POSTROJENJA d.o.o.
Address	Bulvanova 20, 10.000 Zagreb, Croatia
Representative/s	Mr. Miroslav Pacak
	phone: +385 1 641 2809; mob: +385 99 244 66 13
	fax:+385 1 641 2820
	e-mail: <u>miroslav.pacak@rnp.hr</u>
	web: <u>www.rnp.hr</u>
Field of activity	Offshore and onshore survey, maintenance, service and repair of the oilfield rigs, equipment and units according top the API and other relevant specification, rules, standards and recommendation practice. Complete modelling and analysis of the oilfield onshore and offshore
	structures in house.
	All offshore and onshore projects could be done on the "turn key" basis.
Interest in doing business in Iran	Export: overhauled oilfield equipment like drawworks, rotary tables, top- drives, traveling blocks, crown blocks, derricks, masts, mud pumps, complete drilling and workover rigs with mud systems, cement units, fracturing units, mixing units, electrical systems, drilling controls PVT, offshore units
	To meet with: offshore and onshore drilling and workover maintenance companies, well service companies for survey, service overhauling, maintenance, certification and recertification companies representatives

Company	ROTOPLAST d.o.o.
Address	Poduzetnička 7, 10431 Kerestinec, Sv. Nedelja
Representative/s	Mr. Miroslav Budimić (CEO, owner)
	phone: +385 91 220 5758
	e-mail: miroslav.budimic@rotoplast.hr
	web: www.rotoplast.hr
	Mr. Daro Bušić
	phone: +385 91 931 5999
	e-mail: <u>darobusic@yahoo.com</u>
	Mr. Daro Bušić
	phone: +385 91 931 5999
	e-mail: darobusic@yahoo.com
Field of activity	Rotoplast is one of the leaders of packaging solutions in SEE supplying a
	broad range of flexible packaging products into the food, beverage,
	healthcare, home and personal care and tobacco packaging industries.
	- Flexible packaging production (printed, unprinted, reels, bags)
Interest in doing	<ul> <li>DTP studio in flexo, rotogravure, UV-Flexo, Offset</li> <li>Export: To establish long-term business relationships with the biggest</li> </ul>
business in Iran	Iranian food and non-food companies such as:
	- Solico Food Industries ( <u>http://www.solico-group.com/</u> )
	- Tak Makaron ( <u>http://www.takmakaron.com/Default.aspx</u> )
	- Golestan Company ( <u>http://www.golestan.com/en/</u> )
	<ul> <li>Pegah Golpayegan Dairy Co (<u>http://pegahdairy.com/en</u>)</li> </ul>
	- BEHPAK INDUSTRIAL COMPANY ( <u>http://en.behpak.com/</u> )
	Import: To establish long-term business relationships with Iranian plastic
	raw material manufacturers (resin, foil etc.) such as:
	<ul> <li>PolFilm (<u>http://polfilm.net/htmls/start_en.php</u>)</li> </ul>
	Atlasfilm ( <u>http://www.atlasfilm.net/</u> )

Company	ŠESTAN-BUSCH d.o.o.
Address	Industrijska zona 3, 40323 Prelog
Representative/s	Mr. Alojzije Šestan
	Mr. Božo Bujanić
	phone: +385 40 646 330
	fax:+385 40 646 300
	e-mail: sestan-busch@ck.t-com.hr
	web: www.sestan-busch.hr
Field of activity	Cooperation with Ministry of defence and Police for supplying of anti-
	ballistic equipment, especially helmets
Interest in doing	Export: Anti-ballistic helmets and other protective equipment
business in Iran	
	To meet with: Ministry of Defence and Police

<u> </u>	
Company	TOSKA d.o.o.
Address	Dragutina Golika 89, Zagreb
Representative/s	Mr. Ivan Tošić
	phone: +385 1 363 5552; mob.: +385 98 214 900
	fax: +385 1 364 0299
	e-mail: <u>ivan.tosic@toska.hr</u>
	web: <u>www.toska.hr</u>
Field of activity	Oil/Gas and Petrochemical infrastructure:
	<ul> <li>Refineries and Petrochemical projects</li> </ul>
	Pipelines
Interest in doing	Export: Refineries and Petrochemical projects
business in Iran	

58.	
Company	TŽV GREDELJ d.o.o.
	GREDELJ ROLLING STOCK FACTORY
Address	Vukomerečka cesta 89, 10 000 Zagreb, Croatia
Representative	Mr. Pero Hrkać, dipl. oec.
	Mr. Grgo Kolobarić, dipl. ing.
	Ms. Jasminka Todorović, dipl. oec.
	Mr. Tomislav Majhen , dipl. ing.
	phone: + 385 1 63 28 520
	fax: + 385 1 63 28 501
	e-mail: <u>gredelj@tzv-gredelj.hr</u>
	web: www.tzv-gredelj.hr
Field of activity	In our production facilities in Zagreb (Croatia) we have capacities and
	capabilities for production and maintenance of:
	<ul> <li>Diesel multiple units</li> </ul>
	<ul> <li>Diesel electric locomotives</li> </ul>
	<ul> <li>Diesel hydraulic locomotives</li> </ul>
	– Trams
	<ul> <li>Other rail vehicles like passenger coaches various series, freight</li> </ul>
	cars and spare parts and assemblies for rail vehicles.
	With more than 120 years of tradition, knowledge, experience, professional
	approach and cutting-edge technology, TZV Gredelj seeks to become a
	regional leader in the design, manufacture and maintenance of all types of
	rolling stock.
Interest in doing	Export: Locomotives and assemblies / spare parts
business in Iran	Diesel multiple units
	Freight cars and assemblies / spare parts
Contact person	Ms. Jasminka Todorović, dipl. oec., Area Sales Manager
	phone: + 385 1 6328 624
	fax: + 385 1 6328 501
	e-mail: jtodorovic@tzv-gredelj.hr
	web: <u>www.tzv-gredelj.hr</u>

To meet with: Doodeh Sanati Pars, Carbon black projects Mr. Ali Zamani, Managing director, phone: 8783062-5, web: <u>www.dsp.co.ir</u>

Company	ULJANIK d.d.
Address	Flaciusova 1, HR – 52100 Pula, P.O.BOX 114, Croatia
Representative/s	Mr. Gianni Rossanda, President of the Management Board
-	phone: +385 52 373 339, 213 044
	fax: +385 53 373 646
	e-mail: <u>gianni.rossanda@uljanik.hr</u>
	web: <u>www.uljanik.hr</u>
	Mr. Serđo Pajković, Marketing Director
	phone: +385 52 37 4538
	fax: +385 52 37 4504
	e-mail: <u>serdjo.pajkovic@uljanik.hr</u>
	web: <u>www.uljanik.hr</u>
Field of activity	Design and manufacture of vessels, floating facilities and other marine
	technology objects / metal construction objects.
Interest in doing	Export: In accordance to above described activity.
business in Iran	
	To meet with: Representatives of Ship owners and other companies in
	regards to our activities.
Contact person	Mr. Serđo Pajković, Marketing Director
	phone: +385 52 37 4 450; fax: +385 52 37 4504
	e-mail: <u>serdo.pajkovic@uljanik.hr</u>

60.	
Company	VARGON d.o.o.
Address	Kukuljanovo 352, HR – 51227 Kukuljanovo
Representative/s	Mr. Josip Brašnić
	phone: +385 51 499 226; fax: +385 51 499 239
	e-mail: josip@vargon.hr
	web: <u>www.vargon.hr</u>
Field of activity	Vargon d.o.o. is a leading regional manufacturer of plastic pipes and fittings for domestic and street applications. We offer quality solutions for various installation systems.
	Along with water and sewer pipes and fittings, we also produce inspection chambers and catch basins according to specific needs.
	In previous work, we have collaborated with various local and international contractors and companies who have recognized the quality of our products.
Interest in doing	Export: We would like to explore options for exporting our products in Iran
business in Iran	
	To meet with: Local wholesalers and construction companies
Contact person	Ms. Maja Šepac Rožić, Export Manager
	phone: +385 51 499 237
	fax: +385 51 499 239
	e-mail: <u>maja.sepac@vargon.hr</u>

Company	VINDIJA d.d.
Address	Međimurska 6, Varaždin
Representative/s	Mr. Alan Mravlinčića Managing Director Procurement Email: <u>alan@vindija.hr</u> Web: <u>www.vindija.hr</u>
Field of activity	Customers in retail sales
Interest in doing business in Iran	Export: – Milk products, yogurt, kefir, cheeses, milk desert – Poultry meat, poultry products – Turkey meat, products To meet with: food importers

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02.	
Company	WATEL d.o.o.
Address	Kaptol 19, 10000 Zagreb
Representative/s	Mr. Abdulwahed Abdulwahid, General Manager
	phone: +385 1 4841 862
	fax: +385 1 4814 858
	e-mail: watel@watel.hr
Field of activity	Watel Ltd. is registered for the trade, imports, exports and services.
	In the trade segment Watel's activities so far have been:
	<ul> <li>Telecommunications equipment</li> </ul>
	<ul> <li>Equipment for energetics</li> </ul>
	Ferrous and non-ferrous metallurgy
Contact person	Ms. Zrinka Sabađija
	phone: +385 1 4814 862;
	fax: +385 1 4814 858
	e-mail: <u>watel@watel.hr</u>

63.	
Company	Zrinski AG d.o.o.
Address	Gospodarska 6, 42202, Trnovec Bartolovečki
Representative/s	Mr. Marko Šimonek, Product Manager
	phone: +385 99 814 5096
	fax: +385 42 68 44 68
	e-mail: marko.simonek@zrinskiag.hr
	web: www.zrinskiag.hr
Field of activity	Industry, Medicine and Veterinary (Product development and engineering,
	prototyping, serial production, in-house development/customer engineering)
	Main Products
	Industrial - Mechanical engineering, Aerospace; Medicine and Veterinary -
Internet in deliver	Implants and instruments
Interest in doing business in Iran	Export: Industry, Medicine and Veterinary
business in Iran	To meet with:
	<ol> <li>Medical and veterinary products distributors and importers (orthopaedic and bone surgery), orthopaedic hospitals, private health care facilities,</li> </ol>
	private veterinary clinics, etc.
	2. Producers in automotive, aerospace and all other industries that require
	high production quality for whom we can produce high quality and precise
	parts
	3. Producers of medical orthopaedic devices and medical and veterinary
	brands for whom we could do complete R&D and production
Contact person	Mr. Marko Šimonek
•	phone: +385 99 814 5096
	fax: +385 42 68 44 68
	e-mail: marko.simonek@zrinskiag.hr
	web: www.zrinskiag.hr