

**DELEGATION TO IRAN**  
**5 – 9 MAY 2018**

**CROATIAN COMPANIES**  
(as of 26 April 2018)

1.

<b>Company</b>	CROATIAN BANK FOR RECONSTRUCTION AND DEVELOPMENT (HBOR)
<b>Address</b>	Strossmayerov trg 9, 10000 Zagreb
<b>Representative/s</b>	Mr. Vedran Jakšić, Senior Executive Director phone: +385 1 4591 681 fax: +385 4597 812 e-mail: <a href="mailto:vjaksic@hbor.hr">vjaksic@hbor.hr</a> web: <a href="http://www.hbor.hr">www.hbor.hr</a>
<b>Field of activity</b>	Banking and finance
<b>Interest in doing business in Iran</b>	Export: Export financing  Other: Other banking products in Croatia
<b>Contact person</b>	Ms. Nada Vlahov phone: +385 1 4591 681 fax: +385 4597 812 e-mail: <a href="mailto:nvlahov@hbor.hr">nvlahov@hbor.hr</a> web: <a href="http://www.hbor.hr">www.hbor.hr</a>

2.

<b>Company</b>	DAMAVAND d.o.o.
<b>Address</b>	Vinogradska 12 Dubrava Pušćanska, 10294 Donja Pušća
<b>Representative/s</b>	Mr. Esad Prohić phone: +385 91 12 10 289 e-mail: <a href="mailto:esad.prohic@gmail.com">esad.prohic@gmail.com</a>
<b>Field of activity</b>	Consulting Market investigation Cooperation in the field of education and environmental protection
<b>Interest in doing business in Iran</b>	Other: consulting, organization of workshops in the field of education, science, environmental protection and tourism To meet with: <ul style="list-style-type: none"><li>• Ministry of Oil, Department for Environment</li><li>• Ministry of Education</li><li>• Ministry of Science</li><li>• Ministry of Transport</li><li>• SADRA</li></ul>

3.

<b>Company</b>	ECO CONSULT d.o.o.
<b>Address</b>	Radnička cesta 34a, 10 000 Zagreb
<b>Representative/s</b>	Mr. Zdravko Nikolić phone: +385 95 7405 693 e-mail: <a href="mailto:znikolic@ecoconsult.hr">znikolic@ecoconsult.hr</a> web: <a href="http://www.ecoconsult.hr">www.ecoconsult.hr</a>  Ms. Ivana Lukec phone: +385 98 9524 556 e-mail: <a href="mailto:ilukec@ecoconsult.hr">ilukec@ecoconsult.hr</a> web: <a href="http://www.ecoconsult.hr">www.ecoconsult.hr</a>
<b>Field of activity</b>	<ul style="list-style-type: none"> <li>- Engineering in process industry</li> <li>- Engineering in Energy</li> <li>- Valves distribution</li> </ul>
<b>Interest in doing business in Iran</b>	Export: <ul style="list-style-type: none"> <li>- Engineering services</li> </ul>
<b>Contact person</b>	Mr. Zdravko Nikolić phone: +385 95 7405 693 e-mail: <a href="mailto:znikolic@ecoconsult.hr">znikolic@ecoconsult.hr</a>

4.

<b>Company</b>	EUROPERSIA d.o.o.
<b>Address</b>	J.J Strossmayera 11, 31000 Osijek, Croatia
<b>Representative/s</b>	Ms. Delaram Nafisi, Director phone: 00385 914455701 – 00385 31283310 fax: 00385 31283510 e-mail: <a href="mailto:dnafisi@europersia.eu">dnafisi@europersia.eu</a> - <a href="mailto:delaram.nafisi@yahoo.com">delaram.nafisi@yahoo.com</a> web: <a href="http://www.europersia.eu">www.europersia.eu</a>
<b>Field of activity</b>	Consulting, coordinating & services for Croatian companies for Iran's market.
<b>Interest in doing business in Iran</b>	Other: Consulting, coordinating & services for Croatian companies for Iran's market and vice versa

5.

<b>Company</b>	GULLIVER TRAVEL
<b>Address</b>	Obala Stjepana Radića 25, 20000 Dubrovnik, Croatia
<b>Representative/s</b>	Mrs. Leila Prohić (GHELICH KHANI) phone: 00385916035103 fax: 0038514920702 e-mail: <a href="mailto:leila.prohic@gulliver.hr">leila.prohic@gulliver.hr</a> web: <a href="http://www.gulliver.hr">www.gulliver.hr</a>
<b>Field of activity</b>	Tourism organization of events, Tour operator, MIC
<b>Interest in doing business with Iran</b>	Other: Field of tourism and related industry and services

6.

<b>Company</b>	INA d.d.
<b>Address</b>	Avenija Većeslava Holjevca 10, Zagreb, Croatia
<b>Representative/s</b>	<p>Mr. Tvrtko Perković, Executive Director of Exploration and Production  phone:+385 1 6450 200  e-mail: <a href="mailto:tvrtko.perkovic@ina.hr">tvrtko.perkovic@ina.hr</a>  web: <a href="http://www.ina.hr">www.ina.hr</a></p> <p>Ms. Lilit Cota, Director of Exploration and Upstream Portfolio Development  phone:+385 1 6450 709  e-mail: <a href="mailto:lilit.cota@ina.hr">lilit.cota@ina.hr</a>  web: <a href="http://www.ina.hr">www.ina.hr</a></p> <p>Mr. Josip Bubnić, Director of E&amp;P Portfolio Development  Phone: +385 1 4592 131  e-mail: <a href="mailto:josip.bubnic@ina.hr">josip.bubnic@ina.hr</a>  web: <a href="http://www.ina.hr">www.ina.hr</a></p>
<b>Field of activity</b>	Oil industry
<b>Contact person</b>	Ms. Lucija Lidija Sandalj phone: +385 91 497 1726 e-mail: <a href="mailto:lucijalidija.sandalj@ina.hr">lucijalidija.sandalj@ina.hr</a>

7.

<b>Company</b>	IND-EKO d.d.
<b>Address</b>	Korzo 40, Rijeka
<b>Representative/s</b>	<p>Mr. Ilija Šmitran, Owner  phone: +385/98260851; fax:+385/51336093  e-mail: <a href="mailto:ilija.smitran@ind-eko.hr">ilija.smitran@ind-eko.hr</a>  web: <a href="http://www.ind-eko.hr">www.ind-eko.hr</a></p> <p>Mr. Željko Šmitran, Director  phone: +385/98442074; fax:+385/51336093  e-mail: <a href="mailto:zeljko.smitran@ind-eko.hr">zeljko.smitran@ind-eko.hr</a>  web: <a href="http://www.ind-eko.hr">www.ind-eko.hr</a></p> <p>Mr. Ljubomir Kostić, Sales Representative  phone: +385/916104822; fax:+385/51336093  e-mail: <a href="mailto:ljubomir.kostic@ind-eko.hr">ljubomir.kostic@ind-eko.hr</a>  web: <a href="http://www.ind-eko.hr">www.ind-eko.hr</a></p>
<b>Field of activity</b>	Waste management, Soil remediation, Industrial cleaning services Trenchless pipeline rehabilitation
<b>Interest in doing business in Iran</b>	Export: Services and knowledge in industrial ecology and environmental protection To meet with: - Oil companies - Gas companies - Refining and Petrochemical companies
<b>Contact person</b>	Mr.: Ljubomir Kostić – Sales representative phone: +385/916104822; fax:+385/51336093 e-mail: <a href="mailto:ljubomir.kostic@ind-eko.hr">ljubomir.kostic@ind-eko.hr</a>

8.

<b>Company</b>	INDUSTRIUS d.o.o.
<b>Address</b>	Bajagic 11, 21241 Obrovac Sinjski, Croatia
<b>Representative/s</b>	Mrs Tanja Luketic , phone: 00385 95-9226670 – 00385 21839373 fax: 00385 21839931 e-mail: <a href="mailto:tgercer@industrius.eu">tgercer@industrius.eu</a> web: <a href="http://www.industrius.eu">www.industrius.eu</a>
<b>Field of activity</b>	-Development of welding technologies for workshop production, installation Maintenance and assembly. -Performance of welding work in production, installation and repairs. -Nurturing of existing and establishing of new business relationships with partners and participants. - Investment in production, machine park, system of certification, and necessary educations.
<b>Contact person</b>	Ms. Milenka Barac phone: +385/99-4603883 e-mail: <a href="mailto:mbarac@industrius.eu">mbarac@industrius.eu</a> web: <a href="http://www.industrius.eu">www.industrius.eu</a>

9.

<b>Company</b>	KONČAR – Generators and Motors Inc.
<b>Address</b>	Fallerovo šetalište 22, 10000 Zagreb, Croatia
<b>Representative/s</b>	Mr. Ante Elez, Member of the Managing Board phone: + 385 1 3655 972, +385 99 2414 659 fax: + 385 1 3667 486 e-mail: <a href="mailto:aelez@koncar-gim.hr">aelez@koncar-gim.hr</a> web: <a href="http://www.koncar-gim.hr">www.koncar-gim.hr</a>
<b>Field of activity</b>	Energy production, generators, motors Different types of industries interesting for electrical motor applications
<b>Interest in doing business in Iran</b>	To meet with: - MAPNA - FARAB - Cement industry - Water irrigation - Energy production
<b>Contact person</b>	Ms. Tea Vujčić tel: +385 1 3667 499, mob: +385 99 2433 816 fax: +385 1 3666 564 e-mail: <a href="mailto:tvujcic@koncar-gim.hr">tvujcic@koncar-gim.hr</a> web: <a href="http://www.koncar-gim.hr">www.koncar-gim.hr</a>

10.

<b>Company</b>	PODRAVKA GULF FZE
<b>Address</b>	JAFZA One, BB1209, DUBAI, UAE
<b>Representative/s</b>	Mr. Nermin Salman phone: +971504550471 fax: +97148818549 e-mail: <a href="mailto:nermin.salman@podravka.ae">nermin.salman@podravka.ae</a> web: <a href="http://www.podravka.ae">www.podravka.ae</a> & <a href="http://www.podravka.com">www.podravka.com</a> & <a href="http://www.zito.si/en/">www.zito.si/en/</a>
<b>Field of activity</b>	PODRAVKA is a food processing and pharmaceutical company based in Koprivnica, Croatia. It produces the rather well-known product VEGETA, All-purpose Mix Seasonings, amongst thousands of other products in its diverse catalogue. Food Seasonings and Spices, Soups, Ready and half-ready meals, Canned fish, Meat products, Vegetables, Sauces, Tomato Products, Baby Food, Bakery products, Confectionary , Frozen products
<b>Interest in doing business in Iran</b>	Export: We would like to export the final and semi-final products (premix) to Iran.  Import: We would like to import spices, nuts, (frozen) vegetable for our own distribution network in Europe.  Other: We would like to establish the partnership with the experienced local partner for the production of seasonings and soups (event. Baby food as well).  To meet with: Well-known local companies with the production background for the above categories.
<b>Contact person</b>	Mr. Vedran Kelek phone: +385996651183 e-mail: <a href="mailto:Vedran.kelek@podravka.hr">Vedran.kelek@podravka.hr</a> web: <a href="http://www.podravka.com">www.podravka.com</a>

11.

<b>Company</b>	S.C.A.N. d.o.o.
<b>Address</b>	Buzinski prilaz 38, 10000 Zagreb, Croatia
<b>Representative/s</b>	Mr. Andrej Samardžić, Sales Director phone: +385 98 536 210 fax: +385 1 370 7989 e-mail: <a href="mailto:andrej.samardzic@scan.hr">andrej.samardzic@scan.hr</a> web: <a href="http://www.scan.hr">www.scan.hr</a>
<b>Field of activity</b>	S.C.A.N. d.o.o. is the leading Croatian instrumentation and control system engineering company, specialized in providing process automation solutions, mainly to the following industries: <ul style="list-style-type: none"> <li>- Oil&amp;gas production, both onshore and offshore</li> <li>- Oil refining</li> <li>- Oil product and LPG terminals</li> <li>- Pipelines</li> <li>- Petrochemical and chemical plants</li> <li>- Water and waste water treatment plants</li> </ul> Our main activities are: <ul style="list-style-type: none"> <li>- Design engineering and consultancy services</li> <li>- Functional safety engineering and consultancy</li> <li>- Systems integration and installation services</li> <li>- Instrumentation and control systems maintenance</li> <li>- Technical support</li> </ul>
<b>Interest in doing business in Iran</b>	Export: <ul style="list-style-type: none"> <li>- Design engineering and consultancy services</li> <li>- Functional safety engineering and consultancy</li> <li>- Systems integration and installation services</li> <li>- Instrumentation and control systems maintenance</li> <li>- Technical support</li> </ul>